

Portugal Ventures

GROWING GLOBAL

GRUPO **BP**

START **YOUR VENTURE** WITH US

Big Numbers

Our Universe



269.1

MILLIONS OF EUROS
UNDER MANAGEMENT



213

NEW
COMPANIES
since 2012



201.8

MILLIONS OF EUROS
INVESTED
since 2012

How We Invest



We favour co-investment with
**PORTUGUESE AND
INTERNATIONAL PARTNERS**



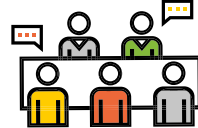
We hold a
MINORITY STAKE
in the company's share capital



TICKETS BETWEEN 50K€
AND 1.500K€ depending
on the sector and stage



TRANCHE PAYMENTS
usually made as each milestone
is achieved



We typically have a **SEAT**
on the company's Board
of Directors

Portugal
Ventures
GROWING GLOBAL

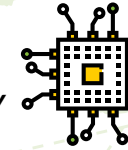
Portugal
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GROWING GLOBAL

Investment Strategy

Sectors



DIGITAL
& TECNOLOGY



MANUFACTURING
& TECNOLOGY



THERAPEUTICS
& HEALTH TECH



TOURISM



Location

STARTUPS WITH REGISTERED
OFFICES IN PORTUGAL



Stages

- PRE-SEED
- SEED
- SERIES A



Portfolio

Digital & Technology



49
COMPANIES



84.3

MILLION EUROS
INVESTED

since 2012 - new investments and
follow-ons



BITSIGHT



Portfolio

Digital & Technology



49
COMPANIES



84.3

MILLION EUROS
INVESTED

since 2012 - new investments and
follow-ons



A B2B DIGITAL PLATFORM WHERE FAIR GOOD TRADE IS MADE EASY, FAST AND TRANSPARENT

Big Idea

Agri Marketplace is a digital platform for buying and selling agricultural food crops that promotes direct negotiation between farmers and the agro industry. The business model aims to promote fair trade and transparency in the food supply chain by eliminating the costs of traditional intermediation. At the same time, it ensures access to value added services, such as distribution and logistics, offering producers and buyers access to and the ability to negotiate in a truly global market, transposing the barriers of local markets with less cost. Selling and buying agricultural products is made easier through the marketing, sales, logistics and certification tools the platform provides, as well as rigorous market research and a 100% secure payment system. The Agri Marketplace is, thus, the alternative to boosting agricultural business.



Sector AgroTech

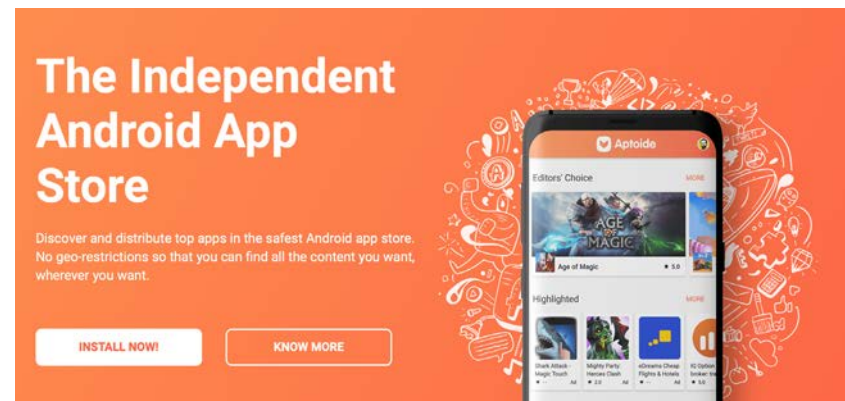
Team

[Tiago Pessoa](#) – CEO

[Filipe Nuncio](#) – Founder

[Luís Silva](#) – Founder

[José Eduardo Magalhães](#) – Founder



THE INDEPENDENT ANDROID APP STORE.

Big Idea

Aptoide is the game-changing alternative Android app store. With over 200 million users worldwide, over 6 billion downloads and 1 million apps, Aptoide gives a new meaning to the way we discover and install apps. Through social collaboration, tailored recommendations and the opportunity to create and share your own store, Aptoide is revolutionising app distribution. Aptoide gives developers, OEMs and telecommunication companies access to a fully customisable app store and a worldwide competitive revenue share model. With an ever-growing community and a solid number of partnerships, Aptoide is now on one of the leading players in the apps world.



Sector Mobile

Team

[Paulo Trezentos](#) - CEO & Co-Founder

[Álvaro Pinto](#) - COO & Co-Founder



HELPS FACILITY MANAGERS WHO WANT TO MANAGE A BUILDING AT PEAK OF EFFICIENCY

Big Idea

Created in 2017, Bandora helps facility managers who want to manage a building at peak of efficiency, by reducing its automation systems complexity and meet optimal comfort, unlike current smart buildings. Leveraging artificial intelligence technologies, in order to handle real time streaming of data from sensors, equipments, IoT devices, weather and occupants, which allows to train a predictive algorithm model and return instructions to reprogram the Building Automation Systems. Bandora's cloud based software will continuously commissioning your building in real time, turning it into an Autonomous Building Operations and Maintenance, allowing to save up to 50% O&M costs. Unlike its competitors, Bandora is hardware agnostic and is designed to complement, not replace, existing investments in Building Automation systems.



Sector

Digital

Activity Highlights

Bold Ideas Innovation'18 Challenge da
Schneider Electric – top 30;
Proptech Challenge'18 – Top 25;
Innovation Station Auchan'18 –
WildCard;
EEPA'18 winner;
MINI URBAN-X national finalist'20;
Lift Labs COMCAST finalist'21 – Top5;
NOS World 2022 – Winner Startup
Deep Tech of the year;
Pitch at the Beach 2022 – Winner

Team

[Márcia Pereira](#) – CEO
[Yorgos Karafotias](#) – CTO



CUSTOMISED NUTRITION AND HEALTH FOR YOUR DOG

Big Idea

Barkyn is a subscription service for pets that combines personalized food and a remote vet. It's already a strong online brand, operating in Portugal, Spain and Italy, in a high growth vertical. Barkyn brings innovation to the pet market with technology and own products but also to e-commerce with a personalized experience.



Sector

eCommerce

Team

[André Jordão](#) – CEO & Co-Founder



MAKING DATA-DRIVEN DECISIONS TO REDUCE CYBER RISK WITH THE WORLD'S LEADING SECURITY RATINGS PLATFORM

Big Idea

BitSight is the most widely sought Security Ratings company and its mission is to change the way the world addresses cyber risk. Over 1,500 organisations are using the BitSight Security Ratings solution to continuously monitor cyber risk in their business ecosystem. Using an approach similar to credit ratings for financial risk, BitSight customers are able to gain insight into the security posture of third parties as well as their own organisation. BitSight Security Ratings are calculated on a scale of 250-900, with a higher rating indicating better security performance.

BITSIGHT



Sector
Cybersecurity

Team

[Stephen Harvey](#) - CEO
[Nagarjuna Venna](#) - CPO & Co-Founder-
[Stephen Boyer](#) - CTO & Co-Founder
[Dave Fachetti](#) - EVP of Strategy



WE TAKE GAMES CEREASLY

Big Idea

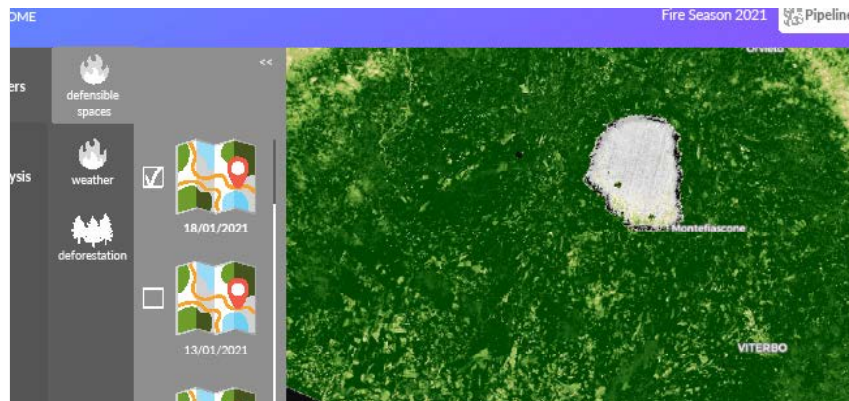
Cereal Games was founded in 2014 and is a company that is dedicated to mainly to the development of serious and educational games, the from São Miguel Island in the Azores. Headquartered in the Science and Technology Park of São Miguel - Nonagon, in city of Lagoa, the company has developed several games, using technologies such as Augmented Reality, mobile devices and Internet of Things (IoT) to respond to requests from municipalities, schools, museums and scientific observation centers of the Region. Despite the significant focus on serious gaming, Cereal Games is currently working on an indie video game, which will soon part will be launched on an international scale.



Sector
Games

Team

[Lázaro Raposo](#) - CEO & Game Designer
[João Crispim](#) - Business Developer



CONNECTING STUDENTS TO KNOWLEDGE

Big Idea

We believe that businesses should make a commitment to future generations and fight a global issue. Ours is climate change, starting with wildfires. We do this from space. We build a DIY all-in-one platform to cover the whole cycle of satellite image analysis.



Sector
Digital

Activity Highlights

2nd Prize – WaiACCELERATE 2020

Team

[Ekaterina Stambolieva](#) – CEO



CONNECTING STUDENTS TO KNOWLEDGE

Big Idea

Critical Links started out as a division of global technology leader Critical Software in 2006 with a vision to provide powerful yet easy-to-use integrated technology platforms. This mission began with the award-winning edgeBOX unified communications platform and continues today in its flagship offering, the C3 Micro-Cloud solution for education.



Sector
Enterprise

Team

[João Carreira](#) - CEO & Founder



MARKETING RISK. MANAGED

Big Idea

De Risk is a highly specialised provider of rewards risk coverage solutions and platforms within the consumer promotion and loyalty program rewards industry, with a reputation for delivering effective programs and campaigns individually tailored to the requirements of each client. They ensure maximum reach into markets by providing multi-platform program mechanics ensuring there is a solution for any target market. With more than 20 years' experience to draw from and a solutions-based approach that is 100% geared towards achieving the goals and objectives of our clients, De Risk is recognised not only as a leading provider in its field, but a key partner to our clients and business partners.



Sector

Digital & Technology

Activity Highlights

Certified Professional of Incentive Management (CPIM) issued by Incentive Marketing Association

Team

[Marc Jonhstone](#) - CEO



PRODUCE AND COMMERCIALIZE ETHICALLY SOURCED DATA FOR AI MODEL TRAINING

Big Idea

Incorporated in 2015, Defined.ai was born to provide high quality data for AI model training. With data security in its core, the company developed its own crowd sourcing platform to generate Ethical AI sourced and paid data. After more than 5 years collecting data, the Company owns now the largest speech AI data marketplace in the world. Selling to top Fortune 100 companies, Defined is now expanding its product portfolio to incorporate a Conversational.ai platform focused on the portuguese market.



Sector

AI & ML

Activity Highlights

PME Lider 2022
EY Entrepreneur of the Year 2020
Forbes 2019 Most Promising AI firms
America's Best Startup Employers 2021

Team

[Daniela Braga](#) - Founder & CEO
[Daniel Navas](#) - CFO
[Nicolas Van Hanxleden](#) - SVP Engineering
[Alessandro Gianneti](#) - VP Sales



HUMANIZING TECHNOLOGY

Big Idea

Didimo is a spin-off from the University and it develops a technology that allows you to create hi-fidelity digital humans in just 30 seconds from a photograph or scan using your smartphone. This technology adds realism to virtual interactions with the aim of humanizing digital interactions. Bynd Venture Capital co-invested in the operation.

Didimo



Sector
VR / AR

Team

[Veronica Orvalho](#) - Founder & CEO



AN ONLINE SALES PLATFORM FOR RECURRING BUSINESSES, CONSULTANCIES, CONTENT CREATORS, CREATORS, EDUCATION, SOFTWARE, AND TRAINING COMPANIES

Big Idea

GURU is an online sales platform for recurring businesses, consultancies, content creators, education, software, and training companies. The platform was launched in 2017 by Brazilians in Portugal and designed to be developer-free. Our solution allows any company to set up a sales operation in a few minutes as if it were building blocks. We offer prebuilt checkout, campaign management, a customer portal, and 120+ integrations that help automate tasks like invoicing and contract signing. With a TPV of 166 million euros in 2022, they're already a strong brand in the Brazilian market. Now, they're gaining more and more of the European market.



Sector
Media and Information Services

Activity Highlights

Accleration Lanzadera 2023 (Jan to Apr) – stage Growth;
Stone Partner Program 2022, in the category growth – Winner;
Scaleup Portugal 2022, TOP 10 ICT Scaleups in Portugal – 4ª Position;
Scaleup Portugal 2022, TOP 25 Start-ups/Scaleups in Portugal, 13ª Position;
Scaleup Portugal 2021, TOP 10 Consumer and Web Scaleups in Portugal, 8ª Position;
Scaleup Portugal 2021, TOP 25 Start-ups/Scaleups in Portugal, 13ª Position;

Team

[André Cruz](#) – Founder & CEO

[Michelle Oliveira](#) – Co-Founder & COO



WORLD LEADER MANUFACTURER OF ULTRA LARGE PROJECTED CAPACITIVE MULTITOUCH TECHNOLOGY

Big Idea

DISPLAX is a world leader manufacturer of Ultra Large Projected Capacitive Multitouch Technology. DISPLAX was the first company in the World to develop a large format multitouch film, which was successfully introduced to the market in September 2011. DISPLAX has headquarters in Europe, Portugal, and also has a direct presence in the United States of America and in Taiwan. DISPLAX has a network of international resellers to promote and distribute its products locally, using their skills in design, software and hardware, as well as the knowledge of the local market. DISPLAX touch products are used in structures such as indoor and outdoor kiosks, tables, integrated LCDs, window shopping, interactive furniture and custom structures.



Sector

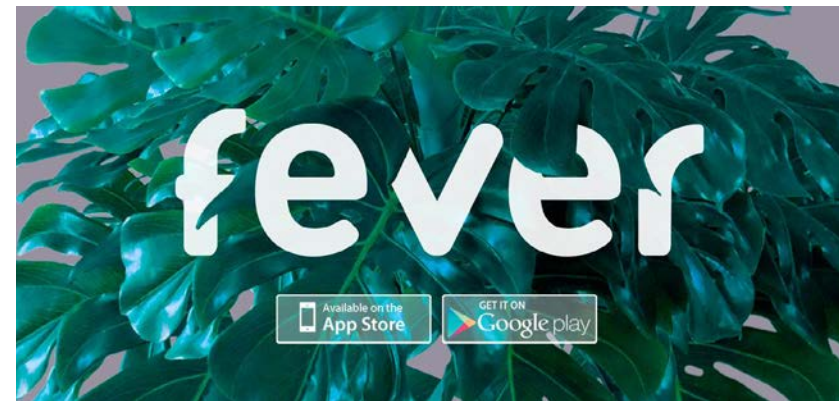
Enterprise

Activity Highlights

VISCOM "Digital Signage Best Practice Awards 2009"
INAVATION AWARDS "Best Network Implementation 2010"
SMART BUILDING AWARDS DISPLAX was nominated for "Manufacturer of the Year 2018".
RAVE – BEST OF INFOCOMM "Best Overall Digital Signage Product 2018" with SKIN ROUND
RAVE – BEST OF ISE "Best New Collaboration Board Accessory 2019" with TILE
TILE was finalist for Technology Awards
"Communication and Collaboration 2021" category

Team

[Miguel Fonseca](#) – CEO
[Miguel Oliveira](#) – Co-Founder



DISCOVER THE BEST EVENTS IN YOUR CITY

Big Idea

Fever is an events and experiences technology startup focused on inspiring users and helping event organisers generate greater demand. The Fever mobile app and website reach and inspire over 12 million unique users per week in its key markets (London, New York, Paris and Madrid), allowing them to discover the best events in their city. With its recommendation algorithm, the app features personalised listings for each user, for everything from music festivals and theatre to fashion, restaurants and a host of other events. Based on its users' preferences and behavioral data analysis, Fever is able to reveal and predict untapped demand for events that aren't even available yet. The company has begun using data to create its own events – Fever ORIGINALS, driven by the interest of Fever users. Fever will also use funding to build up its Fever ORIGINALS offering in the cities in which it operates, including Lisbon.

fever



Sector

Marketplaces

Team

[Ignacio Bachiller Ströhlein](#) - CEO



METaverse FOR LIVE SPORTS

Big Idea

FootAR is a groundbreaking company that specializes in augmented reality solutions for sports fans. Their mission is to enhance the sports viewing experience by providing real-time data and immersive features through our innovative mobile application. With FootAR, fans can access live scores, detailed statistical information, and highlights of matches, ensuring they never miss a moment of the action. Their app also offers a social aspect, allowing fans to connect with other enthusiasts in real-time chat rooms and be part of a vibrant community. One of its standout features is xGoals, which provides users with insights into the likelihood of players scoring goals based on various factors such as their position on the field and the timing of the game. With our cutting-edge technology, passion for sports, and commitment to user satisfaction, FootAR is revolutionizing the way fans engage with their favorite sports, creating an immersive and personalized experience that keeps them connected and informed like never before.



Sector

Digital

Activity Highlights

FootAR was selected by the following acceleration programmes: leAD Sports Accelerator, Germany, HYPE Sports Innovation, USA, Arena Hub, Brazil, Amazon NOS 5G, Portugal, SCB Innovation Hub and by EIT Digital, Belgium that invested in the project. FootAR is part of the syndicate EgamesLAB

Team

[David Olim](#) - CEO
[Baltasar Sousa](#) - Co-Founder & CTO
[Gilberto Coelho](#) - CFO
[Miguel Ribeiro](#) - Diretor de Inovação e I&D



NEXT GENERATION FRAUDE DETECTION

Big Idea

Fraudio is an Amsterdam based scale-up helping companies in the payment ecosystem fight payment fraud and financial crime with its unique ability to build high performing AI and ML models without costly customisation. It is trusted by some of the fastest growing companies in the world, protecting them from payment fraud, merchant-initiated fraud and money laundering. It's easy to integrate with products that deliver best-in-class fraud detection from day 1, allowing clients to scale their customer bases safely, reducing operational costs and fraud losses while maximising revenue. They ensure that end-users are provided with insightful and timely information to control payment fraud and merchant portfolio risk, while ensuring the highest level of security and auditability.



Sector

Cybersecurity

Team

[João Moura](#) - CEO
[Nathan Trousdell](#) - COO



THE DARK SOCIAL & AUTOMOTIVE DISTRIBUTION OF YOUR MOST VIRAL CONTENT

Big Idea

A content analytics platform that helps publishers and brands understand how audiences are engaging with their content.

GETSOCIAL



Sector
SaaS

Team
[João Romão](#) - CEO & Founder



PROVIDE SOLUTIONS FOR PUBLIC PROCUREMENT OPTIMIZED WITH ARTIFICIAL INTELLIGENCE

Big Idea

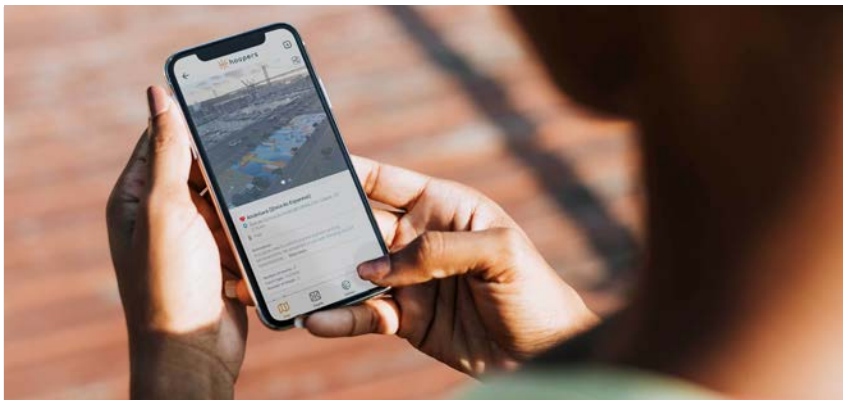
GovWise is a data-driven company that harnesses the power of artificial intelligence to revolutionize the way public procurement is conducted. By providing both buyers and sellers with advanced tools and insights, GovWise helps to streamline the procurement process, saving time and resources while increasing efficiency. Whether for a government agency looking to purchase goods and services or a supplier looking to sell to the public sector, GovWise has the expertise and technology to help them succeed.



Sector
Digital

Activity Highlights
Nominated to the 1st edition of the Tech4Democracy Venture Day - Madrid

Team
[Francisco Figueiredo](#) - Co-Founder & Management Lead
[João Antão](#) - Partner & UI/UX Lead
[João Domingues](#) - Partner & TechLead
[João Teixeira](#) - Co-Founder & Data Innovation Lead
[Pedro Marques](#) - Co-Founder & Commercial Lead



GLOBAL BASKETBALL PLATFORM COMMUNITY

Big Idea

Hoopers is a global community platform that connects basketball players, fans and enthusiasts through courts, products, content and technology. Based in Lisbon with operations in Portugal, Spain, and Brazil.



Sector
Digital

Activity Highlights
Best Sport Podcast Award in 2021

Team
[André Costa](#) - CEO



LEADING CLIENT-SIDE SECURITY SOLUTION FOR JAVASCRIPT SOLUTION

Big Idea

Jscrambler is the leader in client-side security. The company's enterprise-grade security solutions enable JavaScript applications to become self-defensive and resilient to tampering and reverse-engineering, while also providing complete visibility over client-side attacks, including DOM tampering, web supply chain attacks and customer hijacking. Jscrambler is trusted by the Fortune 500 and 43,000+ companies and individuals globally.



Sector
Cybersecurity

Activity Highlights
Recognised in Gartner's market guides for In-App Protection and Online Fraud Detection

Team
[Rui Ribeiro](#) - CEO
[Pedro Fortuna](#) - CTO



THE CREATION OF EFFICIENT, PEDAGOGICALLY ADEQUATE AND MOTIVATING EDUCATIONAL GAMES AND GASIFIED ENVIRONMENTS TOOLS FOR TEACHERS AND STUDENTS

Big Idea

Kendir Studios is a game and R&D studio, which connects creativity, interdisciplinarity into agile productions of impactful contents, both for teachers and students, working the multiple pedagogical and didactic aspects that are required to, alongside narratives and 3D spaces, produce high quality educational outcomes.



Sector

Digital

Activity Highlights

Winner of the BfK Ideas 2021 in the creative industry area
Finalist of the BfK Rise 2022
Finalist of the entrepreneurship competition Montepio Acredita Portugal
Winner of the DigiEduHack'21 – Lisbon Edition and finalist of the European Edition 2022
I&D entity accredited

Team

[Eduardo Nunes](#) – CEO
[Jamim Oliveira](#) – CTO.



BUILDER HUB THAT CONNECTS DEVELOPERS AND ORGANIZATIONS THROUGH HACKATHONS AND BOUNTIES

Big Idea

LayerX, established in 2018, pioneers the decentralization of software development with three major products. TAIKAI, a web3 platform, is dedicated to facilitating online hackathons, nurturing developer networks and promoting talent to potential employers. Bepro Network, a web3 protocol obtained from the acquisition of Bepro Network Labs in 2022, streamlines bounty-based software development by connecting organizations with a global developer pool. Lastly, Dappkit, formerly Bepro.JS, is a JavaScript and TypeScript framework that simplifies the creation of decentralized applications. LayerX synergizes these tools to revolutionize the tech industry landscape.



Sector

SaaS

Team

[Mário Ribeiro Alves](#) - CEO & Co-Founder
[Hélder Vasconcelos](#) - CTO & Co-Founder



ACHIEVE YOUR ADVERTISING GOALS MORE EFFICIENTLY

Big Idea

Leadzai is a customer acquisition platform that empowers businesses to grow online. They believe that the digital advertising market is falling short in helping companies secure a satisfactory return on their advertising investment, so it's their mission to empower the next 200 million businesses to thrive effortlessly.



Sector

Technology, Media and Telecommunications

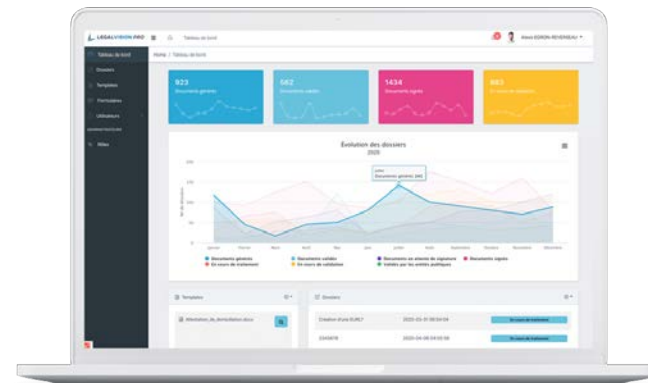
Activity Highlights

1st cohort companies selected to the Scale Up Program from Unicorn Factory Lisboa;
Region Winner pf the 4th edition of the Empreendedor XXI Awards;
Winner of the Acceleration Program from Startup Braga

Team

[Joao Aroso](#) - CEO & Co-Founder

[Pedro Rodrigues](#) - CTO & Co-Founder



LEGAL PROCESSES ALL-IN-ONE

Big Idea

Legalvision develops an ALL-IN-ONE solution to accelerate the management of corporate legal processes. Legalvision's contract management solution allows corporate legal professionals to create, manage, review, sign and validate corporate legal documents.



Sector

Legal Tech

Activity Highlights

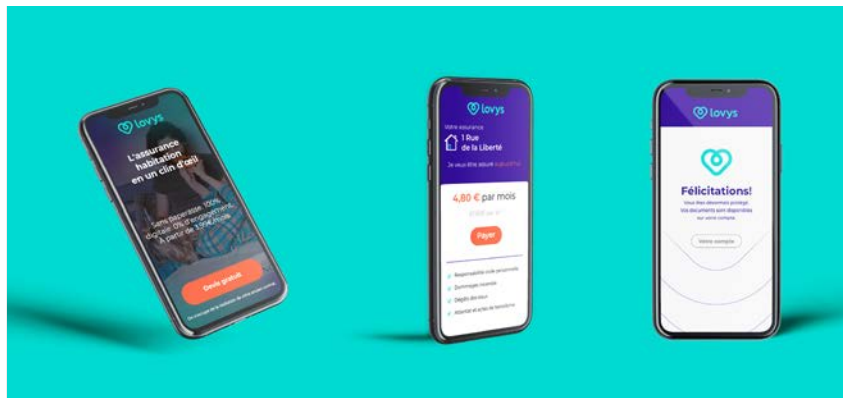
Award 2019 - 2nd Best French LegalTech
Trophées du droit 2019 - Edition Enterprise

Team

[Loïc LE GOAS](#) – CEO & Co-Founder

[Miguel Figueiredo](#) – CTO & Co-Founder

[Gonçalo Alves](#) – CFO & Co-Founder



THE FIRST 100% DIGITAL NEO-INSURANCE COMPANY TO OFFER TAILORMADE INSURANCE PRODUCTS

Big Idea

Lovys is the first 100% digital neo-insurance company to offer tailor-made insurance products that meet the needs of the new generations and accompany them at every stage of their lives. Lovys offers an all-in-one monthly subscription that makes it easy to subscribe to a whole range of insurance products designed for its users: home, smartphone, car, and even pets.



Sector
Insurtech

Team

[João Cardoso](#) - CEO & Founder

[António Castro](#) - CFO



ENTERPRISE GEOGRAPHY SAAS, DEPLOYED ON THE CLOUD OR ON-PREMISES

Big Idea

Mapidea is an Enterprise Geography SaaS, deployed on the Cloud or On-Premises. Designed under the core principles of simplicity and speed, it supports a large number of business use cases in a collaborative analytical environment. It's a ready-to-use, zero-setup solution that combines internal and external data sources using geography as a common dimension. Companies from several industries like Vodafone, Orange, Domino's Pizza, Novartis and others are using Mapidea to improve their businesses.



Sector
SaaS

Activity Highlights

Winner of the CTT e-Commerce Awards in the category Startup – Inovação em Marketing Digital no e-Commerce, 2022

Team

[Miguel Marques](#) – CEO & Founder

[Eduardo Ramos](#) – CTO & Co-Founder



IS YOUR MEDIA CONTENT ENGAGING ENOUGH?

Big Idea

MediaProber is the world's first automated biometric media testing platform. We offer media owners and broadcasters data on the second-by-second emotional impact of television and other video content, by recording the biometric reactions of thousands of viewers as they watch content from their homes. Our clients use these engagement metrics to optimize media products, and value and show efficacy of their media inventories.



Sector

Media and Information Services

Activity Highlights

Winners of the IIEEX Innovation Award North America (UK)
Winners of the MRS ASC Breakthrough Technology Innovation (UK)
Shortlisted Prémios NOS Inovação
Shortlisted the MediaWeek award (along with the ITV – UK)

Team

[Pedro Almeida](#) - CEO
[Nuno Dias](#) - CTO
[Joe Timson](#) - CRO



ELECTRIC MOBILITY, SIMPLE!

Big Idea

mio is a Portuguese company that set out to simplify electric mobility nationally and internationally. mio's values are based on simplicity, transparency and reliability and serve electric vehicle charging for end consumers and companies.

mio



Sector

Mobility

Activity Highlights

Daniela Simões, CEO – Forbes 30 under 30
VOLT Award, The Biggest and the Best of the Technology in Portugal

Equipa

[Daniela Simões](#) - CEO
[Rafael Ferreira](#) - CTO



THE PLATFORM THAT CONNECTS NURSES AND CARERS TO JOB OPPORTUNITIES

Big Idea

MyCareforce is a platform that connects healthcare professionals to shifts, optimizing the staffing process from sourcing to payments.

mycareforce

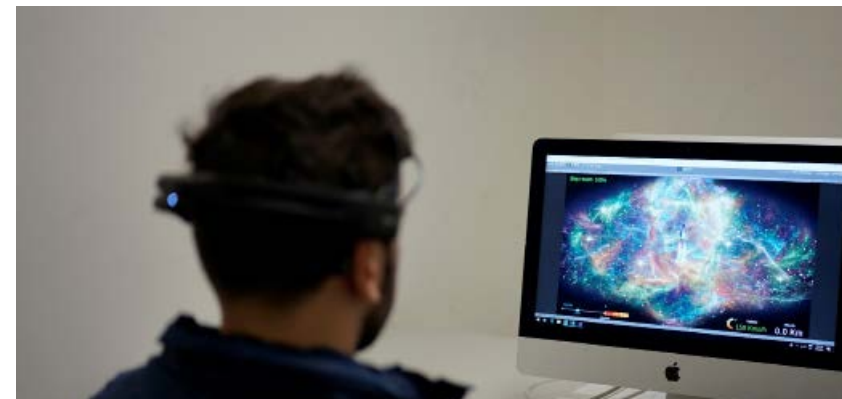


Sector
Digital & Technology

Team

[Pedro Cruz Morais](#) - Co-CEO

[João Hugo Silva](#) - Co-CEO



EXPLORE HUMAN POTENTIAL

Big Idea

Neroes improves athletes' performance and mental wellbeing through advanced brain technologies.



Sector
Digital

Activity Highlights

Best Scientific innovation Award in the International Conference, Physioma.
WebSummit - highlighted as one of the most promising startup in the world.

Team

[Pedro Pestana](#) - CEO

[Valter Costa](#) - CTO.



IS A TURNKEY SOLUTION TO DIGITALIZE HOMECARE SERVICES BY PROVIDING TOOLS REQUIRED BY CAREGIVER

Big Idea

OneCare is a turnkey solution to digitalize homecare services by providing tools required by caregivers to address a better and efficient care. Specific needs are captured by non-intrusive tools (health monitoring and daily activities), consequent personalized interventions are identified by AI and Gamification and carried out in a timelier manner, which delays a potential shift to institutionalized care.

ONECARE



Sector
Digital

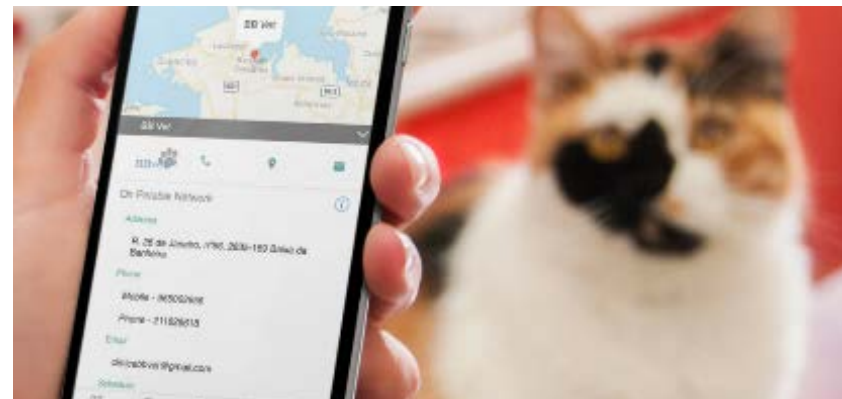
Activity Highlights

Prize for Good Active and Healthy Aging Practices, in the Knowledge + area, CCSCRC

Team

[Marta Pinto](#) - CEO

[Vanessa Baeta](#) - COO



CHANGING FAMILIES LIVES, ONE PET AT A TIME

Big Idea

Petable is a middleware and information repository that facilitates communication between veterinarians and animal owners.



Sector
Mobile

Team

[Bruno Farinha](#) - CEO



DISRUPTING THE DIGITAL MARKETING WITH NON INTRUSIVE AI

Big Idea

Pluggable has a set of technological solutions that, using disruptive Artificial Intelligence models and multiple non-intrusive smartphone sensors, add a layer of intelligence to any mobile app, allowing companies to interact with each of their customers, individually, at the best time for each one. These solutions easily boost the RETENTION, REACTION, and ENGAGEMENT rates of any app. For Pluggable being non-intrusive is mandatory, with its solutions guaranteeing, in its entirety, the privacy of all users.



Sector
Digital

Activity Highlights

Portuguese Finalist of the eAwards 2022 and the UNICOS Awards
Winner of the Empreender@Braga Program
Is part of the SCBraga Innovation Hub
Is part Microsoft for Startups Founders Hub
Is part of the NVIDIA Inception Program

Team

[Bruno Fernandes](#) – Founder & CEO
[Ana Campos](#) – Founder & COO



WEB APPLICATION VULNERABILITY SCANNER FOR AGILE TEAMS

Big Idea

Probely is a web vulnerability scanner for agile teams. It finds vulnerabilities or security issues in web applications & APIs and provides guidance on fixing them. It can be integrated into development processes (SDLC) and continuous integration pipelines (CI/CD) to automate and scale security testing. Probely empowers Security and Development teams to embrace Application Security.



Sector
Cybersecurity

Team

[Nuno Loureiro](#) – CEO & Co-Founder
[Tiago Mendo](#) – CTO & Co-Founder
[Chris Tilton](#) - CMO
[Filipe Silva](#) - VP Rev Ops
[Joe Gillespie](#) - VP Sales
[João Ferreira](#) - CFO



WORKING TOGETHER TO DO MORE WITH LESS

Big Idea

Processware is a Global Technology Group that provides consulting services and break through technology. Processware delivers best-of-breed solutions to plan, optimise and control the handling of traceable goods throughout the supply chain using its flagship platform, O2P. O2P Solutions delivers a state-of-the-art technology platform to customise enterprise grade solutions for physical operations, working in harmony with existing ERP frameworks and without the need for custom development.

PROCESSWARE



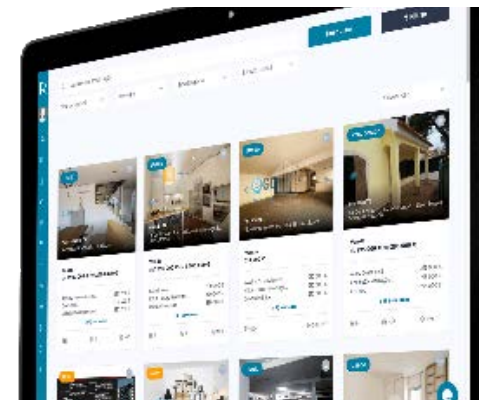
Sector

Enterprise

Team

[Filipe Janela](#) – CEO

[Luis Santos](#) – CTO



TRANSPARENCY FOR REAL ESTATE, THROUGH CLEAN, DEDUPICATED AN REAL-TIME DATA

Big Idea

They solve chaos and asymmetric information in real estate, by delivering the cleanest and most complete real estate database. They develop custom applications such as Metasearch, Property Valuation, Market Analytics, and Daily data feed. They have extensive data operations (using our proprietary machine learning technology) to automatically index, clean, classify and match duplicates of millions of property listings from thousands of websites in different languages. They are present in Portugal and Spain, with over 13k clients. They use AI to bring transparency to Real Estate.

REATIA



Sector

Real Estate Technology

Activity Highlights

The CEO Hugo Venâncio was nominated to the João Vasconcelos Award – Entrepreneur of the Year

Team

[Hugo Venâncio](#) – CEO



WE LOVE PLAYING GAMES, AND MAKING THEM

Big Idea

Our vision is to create innovative and differentiated games for PC and consoles with high quality and focus on the needs of the gamer community as well as their socialization.



Sector

Gaming

Activity Highlights

1st place Startup Contest Praia Links 2018
Azores Regional Entrepreneurship Contest
Finalist 2018
StartUp ALPHA Web Summit 2018
StartUp ALPHA Web Summit 2019
TOP 50 Most Mediatic Portuguese Startups by
Cision (47th) 2018
TOP 50 Most Mediatic Portuguese Startups by
Cision (22th) 2019
Nomination Startup of the Year for Portugal for
South Europe Startup Awards 2020
Nomination Founder of the Year for Portugal for
South Europe Startup Awards 2020

Team

[Marco Bettencourt](#) – CEO



WE SIMPLY REAL ESTATE BUSINESS

Big Idea

Relive is empowering the next gen of real estate entrepreneurs, with a mobile app that allows them to work for themselves, from anywhere.



Sector

PropTech

Activity highlights

Fastest Growing bootstrapped companies in
Europe by Sifted / Financial Times

Team

[José Costa Rodrigues](#) – CEO & Co-Founder
[Sérgio Pinto Ferrás](#) – CTO & Co-Founder
[Henrique Brás](#) – CMO & Co-Founder.



DIGITAL DELIVERY MANAGEMENT FOR ECOMMERCE

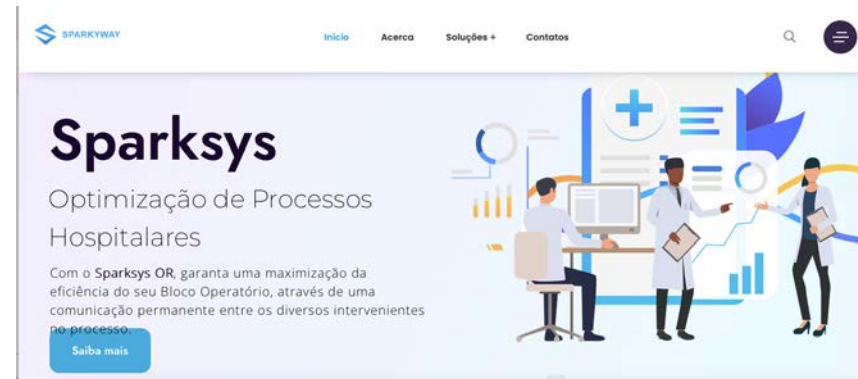
Big Idea

Shiptimize is a Digital Delivery Management Solution that automates the shipping process of online stores so that shop owners and their teams can have more time to grow their business. Easy to integrate with major eCommerce platforms, using apps and plugins, the software centralises all shipping information on a single online platform, in addition to offering shipping options with multiple carriers. The solution also automates the label printing process, sends tracking e-mails and provides customer care, contacting carriers on behalf of the store when needed, keeping shop owners updated on the process.



Sector
E-commerce

Team
[Mark Bastiaanssen](#) – Founder & CEO
[Jorn Spiertz](#) – Co-Founder



DIGITIZATION AND OPTIMIZATION OF OPERATIONAL PROCESSES IN HOSPITALS

Big Idea

Sparkyway was founded in June 2016 under an entrepreneur program with the purpose of a tourist activities platform development, with 2 part-time partners. The company was on standby mode until 2021, the year in which it is reborn with a new focus, result of the founder's experience in the area of hospital software development for hospital management. In the same year, the Bensaude Group becomes a partner of the company with the objective of developing solutions to overcome the urgent need for the digitalization of health services. The entry into the share capital by the Bensaude Group had as its main objective the development of specific products in the Health area, with the Operating Room – Sparksys OR, being the first product to be developed. By the end of 2021, the company gathered a team of 4 people, essentially software engineers, all of them with experience in the hospital field, having culminated all development in the first installation of the product by the end of 2022, namely at Hospital Garcia da Horta (Almada).



Sector
Digital & Technology

Team
[Luis Ferreira](#) - Manager
[Miguel Ferreira](#) - Manager & Backend Developer



DEVELOPS REMOTE MONITORING SYSTEMS FOR INFRASTRUCTURE BASED ON SATELLITE DATA

Big Idea

Spotlite is a company developing online risk monitoring and management systems for critical infrastructure based on satellite data. Created in 2017, the company is based in Coimbra and has a multidisciplinary team, with skills in such fields as remote sensing, data science, software programming, 3D visualisation, civil engineering or business development. Spotlite offers innovative solutions that allow for budget optimization and the adoption of preventive maintenance strategies, increasing operation safety and minimising damages and losses created by catastrophic failures.



Sector
Digital

Activity Highlights

Project "SENSEOS": national winner of the World Summit Awards Portugal 2019 in the category "Culture and Tourism"
Project "ERMES – Extensive Road Monitoring Early-warning System": winner of the Copernicus Masters – BMVI Digital Transport Challenge 2019
Project "ERMES": Finalist Top 3 in the INNOspace DB Netz AG Challenge 2020
Tech Rocketship Awards 2022 – national winner (Portugal);
7th Altice IoT Challenge 2022 – winner;
EIC Seal of Excellence 2023.

Team

[Ricardo Cabral](#) – Co-Founder & Managing Director
[Martino Correia](#) – Co-Founder & Director of Product



MONITORS THE LUXURY FASHION INDUSTRY AND CONVERTS GLOBAL MARKET DATA

Big Idea

Stokedge AI Platform monitors the luxury fashion industry and converts massive global market data into simple, objective, and unbiased daily metrics, to introduce full-market transparency and intraday liquidity to the luxury fashion industry, allowing retailers and luxury brands to improve efficiency and optimize portfolios.



Sector
Digital

Team

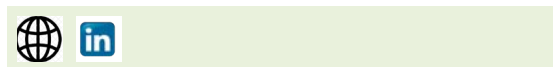
[João Dória](#) – CEO
[António Seica](#) – CTO



RELIABLE DATA+MARKET INTELLIGENCE

Big Idea

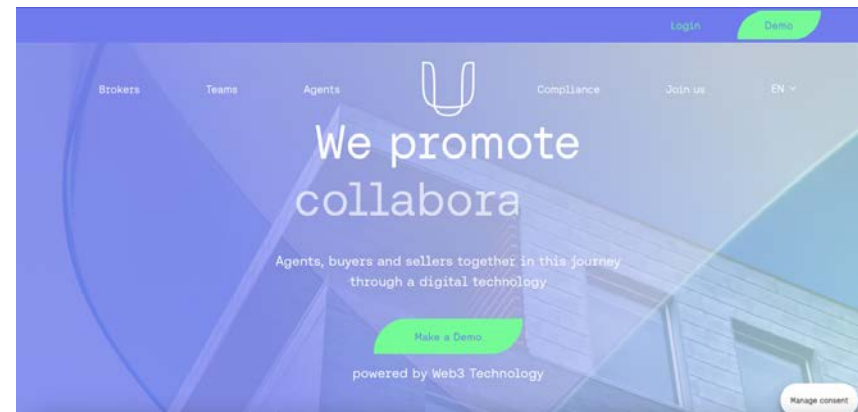
Transactional Track Record (TTR) is a premium financial technology platform that delivers unrivalled transactional data and market intelligence in real time, empowering professionals to seize opportunities and take more informed strategic decisions. TTR aggregates transactional data from thousands of sources, providing an indispensable resource to track announced, completed and cancelled transactions covering all sectors. TTR's research department uses proprietary technology to aggregate information from thousands of international sources, including newspapers, regulatory records and stock exchange announcements. TTR cuts out the noise for subscribers and provides current transactional data and market intelligence via customised e-mail alerts and a personalised online dashboard. TTR offers unparalleled market visibility for companies, investors and consultants.



Sector
SaaS

Activity Highlights
2013 - CODiE Awards Winner - Best Financial Platform

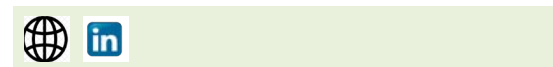
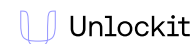
Team
[Pedro Trinité](#) - CEO & Co-Founder



PROPTech & GOVTECH COMPANY THAT IS DISRUPTING THE REAL ESTATE MARKET

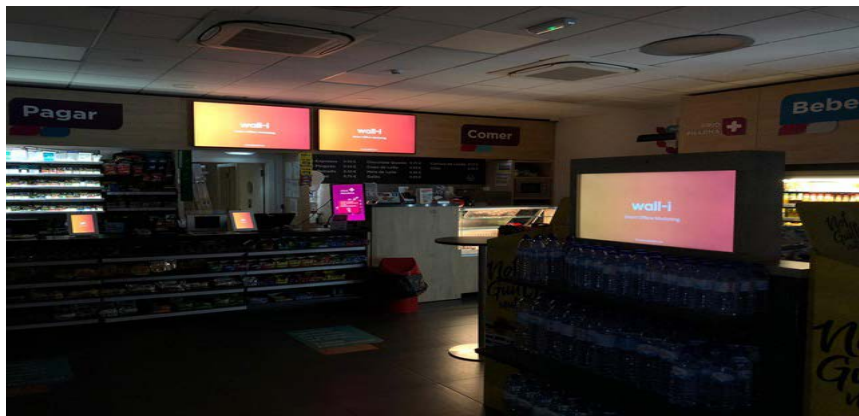
Big Idea

Unlockit is a PropTech & GovTech company that is disrupting the market by making the transactional process of buying, selling or renting a property more digital, streamlined, transparent, collaborative and secure for everyone involved whilst ensuring it is fully compliant with the latest EU legislations (eIDAS, AML6 & GDPR). We are reinventing the way real estate transactions occur by developing a top-rated platform with a premium customer experience (UX/UI) focused on the citizen.



Sector
Digital & Technoly

Team
[Tiago Dias](#) - Founder



BUILDING SMART DISPLAY NETWORKS

Big Idea

Wall-i is a programmatic outdoor advertising network, that displays ads in screens for segmented audiences, by age, gender, location and market, in places such as retail stores, supermarkets, hotels, insurance and banking branches and agents, stimulating the immediate purchase of a specific product or service by that specific audience. Wall-i aims to be the Google Ads of the outdoor advertising. By combining plug-and-play screen incorporation and audience recognition technology (age, gender and mood), with a CPV /CPM business model, it enables real-estate owners to monetize LCD screens and tablets with ads.

wall-i



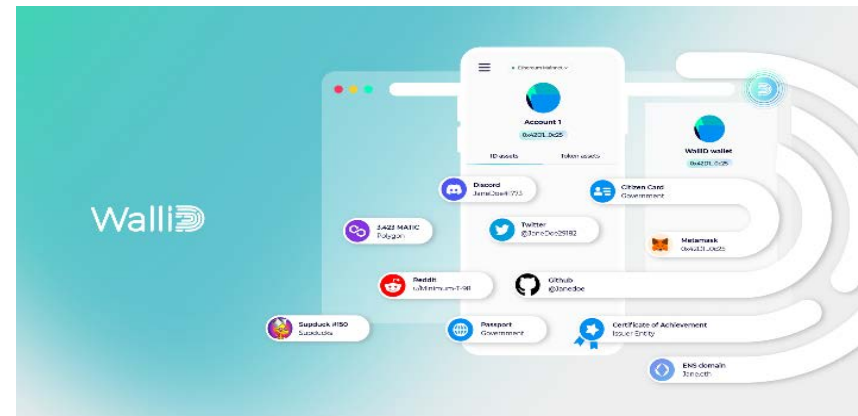
Sector
Digital

Activity Highlights

Fidelidade Protechtig Startup Accelerator Winner
Prio JumpStart Winner
Altice IoT Challenge Winner
Beta-i LisbonChallenge Winner

Team

[José Lima](#) – Co-founder & CEO
[Sérgio Piçarra](#) – Co-founder & CTO
[Pedro Figueiredo](#) – Co-founder & CFO



THE DIGITAL WALLET FOR ID ASSETS

Big Idea

WalliD is a cutting-edge digital identity solution that addresses the challenges of the fragmented and insecure digital ID landscape. With a comprehensive suite of SDKs and low-code tools, WalliD enables developers to easily and securely access multiple verifiable data sources, such as blockchains, PKIs, and DIDs. This empowers them to authenticate and verify users' data within their systems. WalliD also caters to users, providing a self-sovereign wallet that allows authentication on both web2 and web3 platforms while ensuring control over assets and data. What sets WalliD apart is its unique approach. Rather than reinventing the wheel, WalliD aggregates existing infrastructure, making it interoperable and safe. It goes beyond typical onboarding product suites by offering digital ID verification and being fully open-sourced. Operating on the frontend, WalliD prioritizes privacy, putting users' data security first. With a team experienced in digital ID and smart contracts.



Sector
Digital

Activity Highlights

Winner of the Startup Lisboa Rocket Acceleration Program

Team

[Filipe Veiga](#) - CEO
[Vitor Viana](#) - CTO
[Beatriz Pereira](#) - Head UX/UI
[Guilherme Arsénio](#) - Full stack developer



A TEAM OF BITCOINERS WITH A PASSION FOR SECURITY

Big Idea

Wizardsardine is a team of bitcoiners with a passion for security. Now building Revault and Liana. The Revault Protocol is an institutional bitcoin custody infrastructure, fully open-source using Bitcoin smart contracts. Liana is a day-to-day wallet where practical inheritance plans and safer backups are possible due to the existence of “time locks”, making new keys valid after a period of inactivity.



Sector
Cybersecurity

Team

[Kevin Loaec](#) - CEO
[Antoine Poinso](#) - CTO



Sector
SaaS

Team

[João Paulo Rodrigues](#) – CEO & Board Executive
[João Claro](#) – CSMO
[Rui Margarido](#) – R&D Director
[John Eustace](#) – Board Member & Non-Executive Director

SMARTER IN-STORE SHOPPING EXPERIENCE

Big Idea

A mobile shopping and checkout solution aimed at providing a smarter personalized instore shopping journey for shoppers and offering retailers a new way to personalize and improve their customers' shopping experience. It provides shoppers with a smart in-store shopping experience through a convenient and personalized journey, with a fast checkout (Beep & Go). YouBeep offers retailers a mobile shopping & checkout solution, via a plug and play Connector, at a fraction of the cost and time compared to current solutions. Its patented plug & play shopping and checkout solution has been tested across markets and retailers, reducing checkout times and maximizing basket values.



PAYMENT AND CASH SOLUTIONS

Big Idea

Zarph's Deposit and Payment Solutions wouldn't have the same value if they weren't integrated with a web platform that enables all processes to be automated. This platform offers added value through cash management process automation and by connecting all stakeholders: Company – Bank – CIT. This process gives you real-time information and is in compliance with every company's internal process.

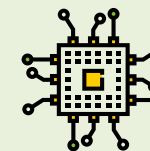


Sector

Financial Software & Electronic Equipment

Team

Maria do Céu Oliveira - CEO



Portefólio

Manufacturing & Technology

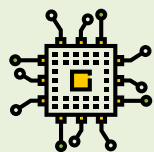


50
COMPANIES



37.9
MILLION EUROS
INVESTED

since 2012 - new investments and
follow-ons



Portefólio

Manufacturing & Technology



50
COMPANIES



37.9
MILLION EUROS
INVESTED

since 2012 - new investments and follow-ons



Portugal
Ventures
GROWING GLOBAL



THE TOILET PERFORMS URINALYSIS AND CONVEYS RESULTS IN SIMPLE WAY

Big Idea

Ablute is a urinalysis device integrated in a toilet. The toilet is exclusive and wash itself, completely, with almost no water and no detergents, after each use. Medical analyzes are instantly transmitted to the user in a simple language and completely to the doctor. The mission aims to provide exams free of charge and the recognition that the information obtained in each analysis serves, in addition to its clinical importance, the interest of daily use for non-medical information. The company develops the sanitary hardware, as well as the medical device. It includes the software that transmits the analyzes to the user and doctor, as well as a revolutionary Lab-On-a-Chip, with resilient characteristics, designed for continuous reuse, without discards or consumables. Frequent monitoring is essential for early diagnosis, as well as disease surveillance and control. The exams carried out in the Ablute toilet do not cause trauma or pain to the patient and can be done with high frequency.



Sector
E&M

Team

Nuno Marujo - CEO
Carla Dias - CTO
Bruno Nascimento - CMO.



PREMIUM AND COMPETITIVE FOODS

Big Idea

About Acqua Food aims to produce and commercialize healthy, premium and competitive foods, under the maximum environmental responsibility. AAF recognizes natural resources as catalysts for investment in low-density territories, and seeks to achieve high quality standards and food safety, simultaneously promoting the sustainability of native resources.



Sector
E&M

Activity Highlights
1st Place – Smart Rural Contest 2018

Team
[Fernando Espadilha](#)
[Helena Freitas](#)
[Nuno Simões Dias](#)
[Ricardo Calado](#)



FIRST PLUG-IN HYBRID SMART SYSTEM CALLED THE ADDVOLT'S POWERPACK

Big Idea

Addvolt is leading the World's Transport Electrification with our World's First Plug-in electric system targeted for transportation markets and working closely with our partners and clients on more than 18 markets around 3 continents. We develop Intelligent, Simple and Non-Invasive technologies in close cooperation with our customers with the aim of reducing the transportation costs of goods by using Electrical and Sustainable Energy.

ADDVOLT



Sector
Electronics

Activity Highlights
3rd place at the Trailer Innovation Award 2019
Implementation of the Quality Management System, ISO9001:2015, through TÜV Rheinland CE certification
E9 certification that allows vehicles with AddVolt systems to travel on all European roads

Team
[Bruno Azevedo](#) – CEO
[Miguel Sousa](#) – Quality & Logistics Director
[Ricardo Soares](#) – CTO
[Rodrigo Pires](#) – After-Sales Director



WASTE LESS, LIVE BETTER

Big Idea

Aqva More is an automation developed by Aroundinspire, Lda. located in Taguspark, in Oeiras – Portugal. This Water Saving Solution contributes to the water efficiency of buildings in both residential and professional areas and services, acting directly on waste in hot water taps and optimizing infrastructures for the distribution of hot water. Aqva More also aims to change the drinking water paradigm through information on consumption, savings and the Nexus Water/Energy. With this system, when opening a tap for the bath, the water will only come out when it is hot.



Sector
E&M

Activity Highlights

AQUA+ Award “Technologies of monitorization and water consumption: Tech AQUA+ Network, organized by ADENE, in collaboration with Planetiers, October 2020
Start-Up Award in Portugal Smart Cities Summit 2019

Team

[João Guerreiro](#) – CEO
[João Rosa](#) – CSO.



ENABLE LOCATION EVERYWHERE

Big Idea

Azitek has designed a low-cost indoor and outdoor geolocation solution for the automotive industry, airports and seaports. Based on proprietary RFID technology, the solution digitizes and locates high-value assets in large complexes and, through a platform, analyzes data and manages automated warnings, thereby optimising resource management. The company currently operates in the car distribution centre and dealership market, with a potential 100 thousand customers in Europe and America.



Sector
Electronics

Team

[José Valente](#) – CEO & Co-Founder
[Rui Gomes](#) – Co-Founder



TO ACCURATELY MONITOR POLLUTION USING SATELLITE DATA

Big Idea

Azulfy helps city-halls to monitor the pollution levels on the water, soil and atmosphere of their respective territories via a SaaS that uses data obtained from satellites on orbit, drones and local videocamaras.



Sector

Manufacturing & Technology

Activity Highlights

First Award Cassini Hackathon Portugal 2022
Second Award Cassini Hackathon Europa,
Incubation with Portugal Space

Team

[Fernando Bebiano Correia](#) - CEO

[Gustavo Dalmarco](#) - COO

[Jonatan Domenech](#) - CTO



CLEAN BEAUTY BRAND MADE IN THE AZORES

Big Idea

Bam&Boo is a Portuguese clean beauty brand made in the Azores. They create unique natural beauty products that take personal care to a sustainable level, addressing the needs of families and the planet. With a presence in 60+ countries via e-commerce and distribution partners, they offer a variety of 100% natural, sustainable, vegan, and innovative products for facial, body, hair care, and oral hygiene.



TAKE CARE



Sector

Manufacturing & Technology

Activity Highlights

Awards:

Winners RISING STORE 2019 – Sonae Sierra
retail entrepreneurship competition
NATIONAL SUSTENTABILIDAD AWARD Finalists
– Decarbonization – 2023 (promoted by Jornal de
Negócios)

Certifications:

ANI – Recognition of Suitability in R&D

Team

[Francisco Camacho](#) - Founder & CEO

[Fernando Ribeiro](#) - Founder & COO



EVENT MANAGEMENT SOLUTION WITH ID TECHNOLOGY

Big Idea

Beamian offers a complete all-in-one events management solution comprising two major components: a cloud platform (that enables organisers to create and manage all tasks related to an event) and physical identifiers: smart badges (that identify visitors) and beamers (IoT devices that identify sites, brands and exhibitors) used during the event and which record all interactions between attendees, brands and exhibitors. The potential of the EMS (Event Management Software) market is valued at an estimated EUR 7 million and grows more than 11% per year.



beamian | digital you

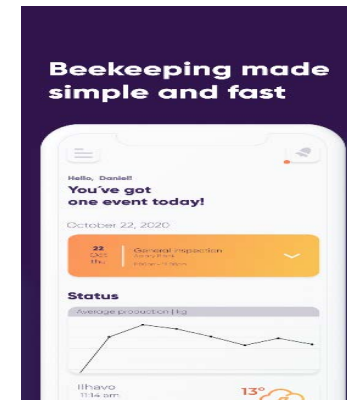


Sector
Electronics

Team

[Sérgio Pinto](#) - CEO & Co-Founder

[Sérgio Alves](#) - Co-Founder & Head of Product



BEEKEEPING SIMPLE AND FAST

Big Idea

Beeyard provides to beekeepers a suite of tools for the management and remote monitoring of beehives with the aim of improving productivity in the honey production and pollination operations.



Beeyard



Sector
E&M

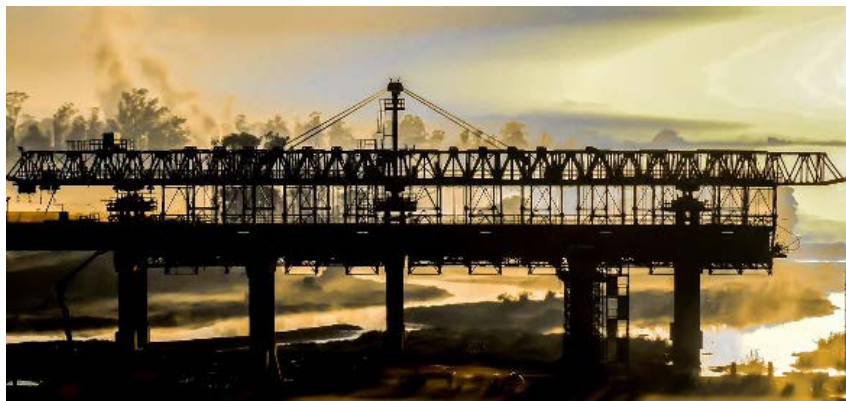
Activity Highlights

Seal of Excellence EIC 2020

Team

[Miguel Bento](#) - CEO

[Joel Oliveira](#) - Operations and Growth



INNOVATION IN BRIDGE CONSTRUCTION

Big Idea

BERD investigates, develops and applies state-of-the-art solutions for bridge and viaduct construction methods. BERD's Movable Scaffolding Systems and Launching Gentries are equipped with OPS (Organic Prestressing System) and designed for the construction of bridges and viaducts with spans of up to 120 meters. Born in 2006, as a spin-off of the Faculty of Engineering of Porto University, BERD is one of the TOP 3 World Leaders in its field of expertise and was already involved in the construction of more than 20 bridges and viaducts in 5 continents. In 2016 BERD launched a new Business Unit: "Modular Bridge Solutions" that is currently supplying more than 150 Modular Bridges to Peru.

BERD®
ONE BRIDGE, ONE SOLUTION



Sector

Bridge Engineering

Activity Highlights

2022: Award – ECCS European Steel Bridges;
Award – Portugal Steel Bridges;
2021-2022: Status Inovadora Cotec
2020: Award – PME Inovação COTEC-BPI
2010-2016: Status PME Líder
2015 – PV Engineering & Manufacturing Venture of the Year
2014 – Honourable Mention given by the President of the Portuguese Republic – COTEC Innovation Award; SME Excellence Statute
2012 e 2013 – Top Exporta Award
2005 – BES Innovation Award
2004 – FIVE Award
2001 – FIB Award

Team

[Pedro Pacheco](#) – President & CEO



MERGED FITNESS AND GAMING, AND REIMAGINED THE BOXING BAG

Big Idea

BHOUT is a startup on the frontier between gaming and fitness that brought the punching bag into the 20th century. The BHOUT bag combines information from computer vision, sensors and artificial intelligence to identify each movement, power, impact location, speed and helps to improve technique. When a shouter hits a BHOUT Bag, he may learning a new martial art, improving technique, competing with others, or or playing a video game. After a series of highly successful tests at the first BHOUT Club in Lisbon, which became the most profitable club in Portugal, soon BHOUT will be at home, in companies, in hotels or in future BHOUT Clubs.

BHOUT



Sector

Industry & Technology

Activity Highlights

One of the most innovator gym in the world by Fitness Industry Technology Council, March 2023
Winner of the Best early-stage FitTech Startup in Europe in Connected Health & Fitness Summit 2022
BHOUT Club and BHOUT Bag were mentioned in more than 40 media articles in Portugal, Spain, Uk, Italy, Slovakia and China.
BHOUT Club was mentioned in 3 books.
BHOUT participated in 3 podcasts

Team

[Mauro Frota](#) – CEO/CVO
[Pedro Barata](#) – CXO
[Mário Santos](#) – COO
[Salvador Barros](#) – Head of Growth
[Sérgio Sousa](#) – Head of Fitness Product



BIOPOLYMERS FROM AGRO-FOOD RESIDUES AND BY-PRODUCTS

Big Idea

Bioworld – Social Impact Lda, is a Portuguese start-up, created in 2021, with the aim of developing sustainable and circular solutions for waste and industry by-products, particularly those from the agro-food industry.



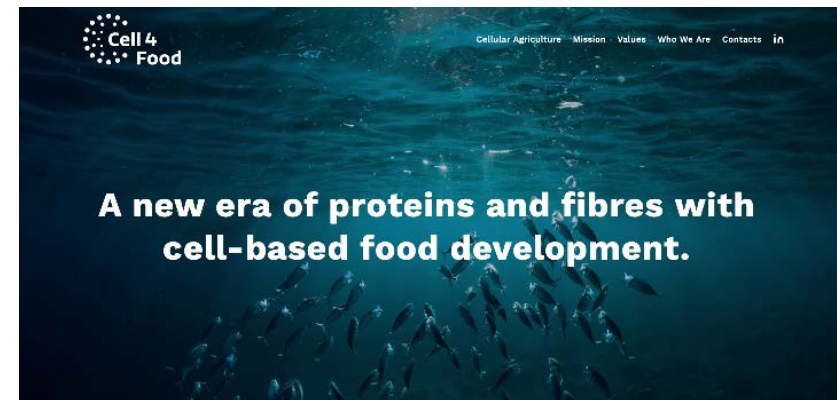
Sector
E&M

Activity Highlights

First Place of the Blueact
Super Bock Group Award to companies dedicated to sustentability and circular economy;

Team

[Honorata Pereira](#) – CEO & CTO
[Francisco Pereira](#) – CFO



KICKSTARTING CELL-BASED AGRICULTURE IN PORTUGAL

Big Idea

They are kickstarting Cell-Based Agriculture in Portugal. Cell4Food aims to create a network of businesses that will lead the market in the next decade driven by technical knowledge on Cell-Based protein production. Their goal is to democratize access to new proteins and fibres with origin in cell-based agriculture production.



Sector
Industry & Technology

Activity Highlights

Inovation Expo Fish Portugal Award

Team

[Vitor Verdelho](#) – Strategy & Science Innovation
[Frederico Ferreira](#) – Research & Development
[Alberto Dias](#) – Scientific Research
[Maria Miguel Pinho](#) – Legal & Risk Assessment
[Luis Marques](#) – Strategy & Marketing
[José Manuel Espírito Santo](#) – Strategy, Finance & Investor Relations
[João Neves Monteiro](#) – Operations



ENVIRONMENTALLY FRIENDLY SOLAR PANEL CLEANERS

Big Idea

ChemiTek is a Portuguese company specialized in the development, production, and distribution of efficient and environmentally friendly chemical products for industrial maintenance. With a diverse portfolio, we offer innovative solutions for various sectors, including the solar and glass industries. Our proprietary formulas, specifically developed for the solar industry, make us a reference in the field. We specialize in innovative and biodegradable contaminant removal agents and coatings for dirt mitigation and efficiency improvement. At ChemiTek, they are dedicated to shaping a future where biodegradability and environmental respect are fundamental principles in the development of chemical products. With a strong commitment to sustainability and technological advancement, we aim to optimize solar energy production, reduce operating and maintenance costs of solar installations, and promote the optimized use of water in solar cleaning processes.



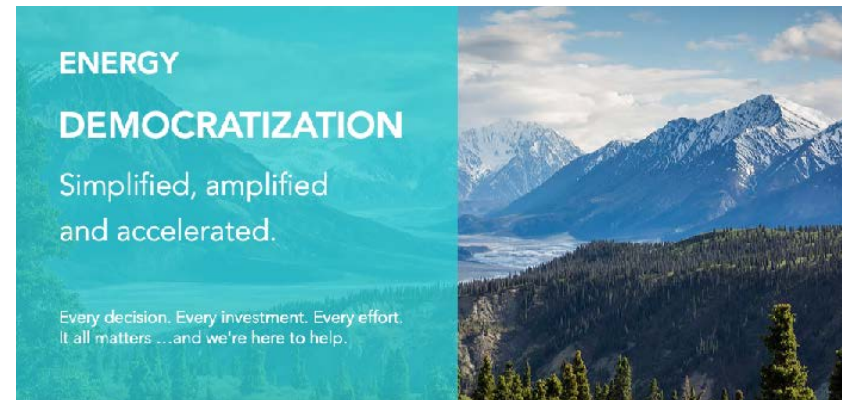
Sector

New Materials and CleanTech

Team

[César Martins](#) - CEO & Founder

[André Colho Santos](#) - Vogal



CLEAN ENERGY. DECENTRALIZED, DIGITALIZED AND DEMOCRATIZED

Big Idea

Their mission is to simplify, amplify and accelerate energy decarbonization for companies and communities around the world. They achieve this by focusing on two key vectors that drive value for our clients: smart energy efficiency and access to affordable clean energy. All our services are designed to reduce utility related operating expenses, complexity, volatility and unpredictability in respect of energy procurement, consumption, generation, storage, balancing and trading.



Sector

E&M

Team

[James McDougall](#) - Chairman & Co-Founder

[Basílio Simões](#) - Vice-Chairman & Co-Founder

[Michael Pinto](#) - CEO & Co-founder

[Luisa Matos](#) - CIO & Co-Founder

[Filipe Neves](#) - CFO



BIOPRODUCTION OF EXOTIC LEATHER

Big Idea

Corium Biotech is a startup dedicated to the bio production of exotic leather, in laboratory, using cellular agriculture techniques. With its innovative product, Corium Biotech directly answers to the need of luxury fashion industry for alternative materials that mimic the natural exotic leather and at the same time meet the requirements of the luxury leather goods clients, related to environmental sustainability and animal well being.



Sector
E&M

Activity Highlights

Label "UP Spin-off", 2023
Label "ID" ANI, 2023
National winner of ClimateLaunchPad, 2022
Finalists "Prix Innovation ANDAM", 2022
Patent submission, 2022
Label "Impact Startup" Websummit, 2022
Finalists of "Prémio Empreendedorismo e Inovação – Crédito Agrícola", 2021

Team

[Maria João Gonçalves](#) – CEO & Co-Founder
[Margot Muller](#) – Co-Founder & COO
[João Pinto](#) – Partner, Communications strategist.



THE OPTIMISATION OF ELECTRIC GRID ASSETS

Big Idea

eneida.io offers the Operational Analytics platform, eneida DeepGrid®. An open, modular, collaborative platform, that combines smart sensor networks with data analytics, it allows the distribution operators, and their operational teams, to better manage their Low Voltage network. The key objectives are to enable more electric vehicles, more heat pumps, and to install more solar panels in consumers' roofs, while reducing grid outages, in everyone's neighborhoods. eneida.io's flagship products: an Operational Analytics platform, eneida DeepGrid®, a smart sensor Edge sense, mobile application Edge force, an interactive platform Discovery.



Sector
IoT

Team

[Carlos Pina Teixeira](#) – CEO & Co-Founder
[John Comprido](#) – Marketing & Business Development & Co-Founder
[José Egreja](#) – CFO & Co-Founder
[José Oliveira](#) – VP Product
[Marcos Cordeiro](#) – VP Smart Sensors



SMART LIVESTOCK MANAGER

Big Idea

Farmcontrol introduces IoT cloud software that integrates data from farm equipment and sensors with human inputs, which can be collected in real time, making it a value-added tool for agricultural producers. The cloud solution connects to a large number of devices with the possibility of processing automatic rules. By using reports and acting in a timely manner on the notifications received, the producer can evaluate and improve parameters such as environmental conditions, food, water consumption and energy costs, critical points to be economically more efficient and competitive in the global market, also ensuring compliance with environmental and animal welfare requirements. The software also guarantees in its production module an integral traceability solution for animal production lots.



Sector

Business & Productivity Software

Activity Highlights

The best pig farm in Portugal and 40% of the prize nominees in Portugal trust in farmcontrol (2017 - Porco d'Ouro prize in Portugal)

Team

[António Correia](#) – CEO

[Rúben Madeira](#) – CTO



INNOVATION AND BEYOND

Big Idea

Floating Particle is a Portuguese technology and innovation company that drives an innovative solution for waste management and clean energy. Their flagship product, STELLA, uses cutting-edge gasification technology to convert pre-conditioned waste into hydrogen, revolutionising current waste management processes and reducing their environmental impact. Through pioneering solutions, Floating Particle's is using AI, IoT, Big Data, and Machine Learning to efficiently solve everyday problems and add value to partners, benefiting various industries and public and private entities.



Sector

Industry & Technology

Team

[Luis Duarte Silva](#) - CEO

[Diogo Soares](#) - CTO

[Daniel Alves](#) - CFO



TOGETHER WE CAN RE-SHAPE THE FUTURE

Big Idea

Follow Inspiration is an innovative tech company. Its knowledge on hardware and software in the fields of robotics, image recognition and artificial intelligence allows it to develop leading-edge technologies for retail, industry and services. It believes that technology helps make things possible. Follow Inspiration's mission is to deliver innovation through new technologies in order to improve businesses and people's lives.

Follow Inspiration



Sector
Robotics

Team

[Luis de Matos](#) - CEO



PLANT CARE PRODUCTS FOR A BETTER WORLD

Big Idea

Generosa is on a mission to revolutionize how we care for plants in our homes. Generosa's innovative product line is based on circular economy principles, using natural by-products ingredients, and upcycled materials. Generosa's plant care products are good for the environment and make plant care easy and enjoyable, empowering people to keep their plants alive for a longer time, and contributing to a more sustainable, nature-related lifestyle. The modern visually appealing design and simplicity of use is leveraging digital marketing and social media platforms to engage with consumers and build relationships with an increasing community of plant keepers who are looking for sustainable products to match responsible consumption.



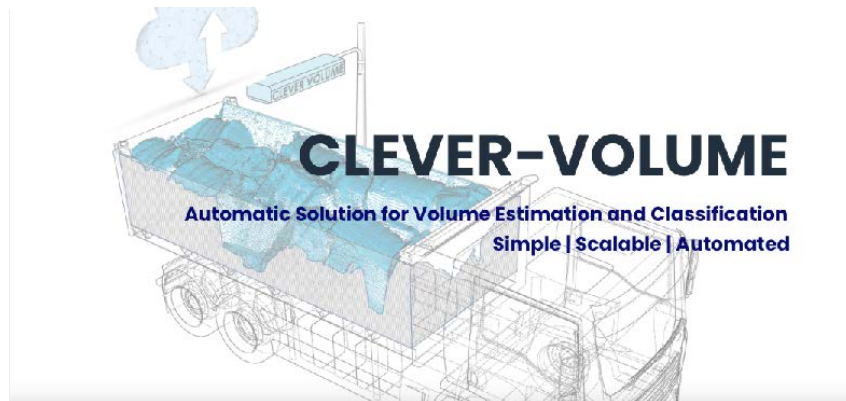
Sector
Manufacturing & Technology

Activity Highlights

Winner of the 2nd edition of the program Triggers, from Casa do Impacto

Team

[Rosário Sommer](#) - Co-Founder
[Cristina Mota Capitão](#) - Co-Founder



AUTOMATIC SOLUTION FOR VOLUME ESTIMATION AND CLASSIFICATION

Big Idea

CLEVER-Volume provides a simple, automatic, and scalable way to understand waste in seconds. With deep expertise in three-dimensional scanning, intelligent modeling, and spatial data analysis, we developed an innovative solution to measure and classify waste. Focused on Ports, we are capacitating Port Reception Facilities to manage boat-produced waste, remotely and in real-time, promoting economic savings, efficiency gains. We target ocean waste discharge reduction, accountable for about 30% of total ocean pollution, and to be an enabler of a true circular economy.

goclever



Sector
E&M

Activity Highlights

Winner of the “Smart Catalonia Challenge”
Winner of the “Seal of Excellence” from European Union

Team

[Jorge García Fernández](#) – Founder & CEO
[António Sousa Patrício](#) – Co-Founder & COO
[Leonor de Medeiros](#) – Partner



ECO FRIENDLY TILES FROM WASTE TO WALL

Big Idea

Based in Porto, Portugal, since 2018, with roots set in architectural practices, the team joins forces with material development labs and design schools, to implement the circular economy in design thinking, all the way from concept to the final product, adding value to waste management industry. Flowco is excited to announce GOMA XL, the first colorful and flexible sports floor made from the recycling of footwear. With the technical guarantee of impact absorption and thermal and acoustic improvement. With an annual consumption of 20 billion pairs of shoes, only 5% are recycled. By incorporating this waste in the production of GOMA, we contribute to increasing the value chain and implementing a circular economy. GOMA is an ecological product that favors the visual sense, as well as touch and smell. To break with the barriers of creativity, the gum adapts to curved surfaces, both concave and convex. With hand-selected waste by type and color, enhances a highly customizable service, placing the product on the high-end design market.

goma
BY FLOWCO



Sector
E&M

Activity Highlights

First Place in the competition of ideas Larus Design 15’
Honorable Mention Innovation ValorPneu in the category Business and innovation at the exposition Bienal Ibero Americana in Madrid

Team

[José de Almeida](#) – Co-Founder
[João Sebastião Ataíde Goulão](#) – Co-Founder
[Rodrigo Melo](#) – Co-Founder
[António Vale](#) – Co-Founder



TECHNOLOGY PROVIDER OF SUSTAINABLE EMI SHIELDING SOLUTIONS FOR THE AUTOMOTIVE, ELECTRONICS AND AEROSPACE MARKETS

Big Idea

Graphenest is a technology provider of sustainable EMI shielding solutions for the automotive, electronics, and aerospace markets. Current shielding products are based on metals that are heavy, rigid, and energy & resource-intensive. Graphenest offers conductive plastics and coatings products that provide 220% more RF/EMI/EMC Shielding performance while reducing production costs by more than 15% and weight by up to 75%. We aim to be the industry leader in EMI Shielding for high-frequency electronics and our customers are Tier 2 and 1 component or systems manufacturers for batteries (package and electronics control), electronics (housing, IC, printable electronics, antennas), electronics/telecom (Radar, LiDAR, 5G/6G, etc), cables & wires (power and data), among other critical components.



Sector

New Materials

Activity Highlights

EDP Innovation Award and Dow Chemical Business Idea Award (2014); Industry class of at Forbes 30 under 30 (2017); Henkel start-up award at AdMaCom (2017); Participation in the Techstars Acceleration program sponsored by US Air Force (2018);

Team

[Vitor Abrantes](#) – CEO
[Bruno Figueiredo](#) – Co-Founder
[Rui Silva](#) – CTO



EFFECTIVE REMOTE FIREFIGHTING

Big Idea

Hephaesnus is an industrial technology startup dedicated to the development of products and technologies for forest firefighting. Hephaesnus current developing solutions intend to offer a more sustainable, efficient, safer, integrative and cooperative solution to forest firefighting. Its team is multicultural and highly skilled in various Engineering sub-fields, being able to innovate and bring together an integrated engineering solution.



Sector

Industry & Manufacturing

Activity Highlights

Conclusion with success of the Startup Voucher Programme (IAPMEI)
Winners of the Contest Ideas I9Factory (In. Cubo)
Winners of the National Contest Santander X;
Finalist of the Acceleration Programme/Contest Rise UP, from AEP
Second place of the Contest Santa Casa Challenge – 2022 (SCML)

Team

[Amaro Martins](#) – CEO
[Henrique Bastos](#) – Co-CEO



SAVE MONEY AND HELP RENEWABLES

Big Idea

Standby losses of electric water heaters are equivalent to the emissions of 2 mio cars, only in EU. Klugit smart plug made from recycled plastics converts your water heater into a smart device that prioritises renewable energy to heat up your water. Klugit's smart mode reduces up to -19% energy and water consumption, but more importantly uses water heaters to store clean energy, helping to solve one of renewables biggest problems – energy storage.



Sector
E&M

Activity Highlights

Bosch ACTT 2018
Cleantech Camp by InnoEnergy 2018
InnoEnergy Highway 2019
Aveiro Urban Challenges 2020
Road2Websummit 2020

Team

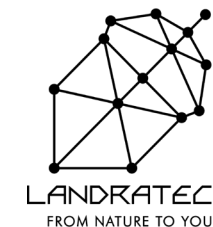
[Tiago Bandeira](#) – Founder & CEO
[Carla Antunes](#) – CSO



DEVELOP TECHNOLOGY AND A VALUE CHAIN FOR VALUING ACORNS, A SUSTAINABLE RAW MATERIAL AND THE GREATEST FRUIT OF OUR ENDEMIC FORESTS

Big Idea

LANDRATECH establishes a link between forest owners who do not know how to valorise the acorns they produce and the industry that seeks sustainable and differentiating raw materials. We provide the food industry with a nutritious raw material with a low carbon footprint and other verticals with high added value compounds. We are working to change the paradigm of management of endemic European forests.



Sector
E&M

Activity Highlights

Winner of the competition
EMPREENDEDORISMO E INOVAÇÃO SOCIAL
EM MEIO RURAL 2023, Tais Rurais.
Finalist – Center/South and Islands (second place,
ex aequo): EMPREENDEXXI 16th edition 2023,
with the support of BPI/ CaixaBank.
Finalists of the EIT Food Programme 2020 and
Masschallenge
Co-founders of the Confraria Ibérica da Bolota

Team

[Pedro Babo](#) – CEO & CSO
[Raphaël Canadas](#) – COO & CFO
[Diogo Pinto](#) – Project Manager
[Juanpe Granados](#) – CMO



TECHNOLOGY FOR SMARTER, MORE EFFECTIVE SAFETY

Big Idea

Logical Safety is a Portuguese company with a vision to change how industrial safety and site management is carried out. With an experienced team of experts, the company builds with a mission to make work in the most dangerous places, safer and more productive. Using the most modern technologies, Logical Safety develops advanced industrial safety and maintenance solutions. The company offers a wide range of industrial solutions with focus on Industry 4.0, Artificial Intelligence and Augmented Reality systems for the Heavy Industry, Oil&Gas, Petrochemical and general Industries.



Sector
SaaS

Team

[Henrique Mateus](#) - CEO & Founder



MAKE YOUR SOLAR PANEL INTELLIGENT

Big Idea

Neuralsolar is a company with innovation DNA in the field of electronics, specialized in the development and design of monitoring and pattern detection patentable devices, in electricity production equipment using solar energy and monitoring solutions for large areas with reduced need for infrastructure, such as for example , monitoring pollution or illegal activities in the ocean or monitoring forest fires.



Sector
E&M

Team

[António Figueira](#) - CEO
[Mouhaydine Tlemcani](#)



BRINGS THE TASTE OF THE BEST COFFEE AND THE BEST CUSTOMER SERVICE

Big Idea

NewCoffee S. A. is the 4th largest operator in the coffee market in Portugal, specialized in the development, production and marketing of coffee blends. Founded in 2007, the company consolidated its position through a strategy of acquiring small and medium-sized companies: Sanzala in 2007, Caffècel in 2008, exclusive marketing rights for the Lavazza brand for the HoReCa channel in 2008, Bogani and A Caféeira in 2009 and Novo Dia in 2016. With a 360° offer, it manages a portfolio of 6 brands with different positioning and value propositions and is present in the Horeca, Office and Retail channels, also having its own coffee outlet, Sanzala Coffee Roasters and an online store, bogani.pt. Present throughout the national territory, NewCoffee also has exports to 22 other countries, USA, Germany and France being its most important markets.

NEWCOFFEE®
COMPANY



Sector
Others

Team
[Pedro Oliveira](#) - CEO



THE SMARTEST WAY TO GROW YOUR OWN FOOD

Big Idea

Noocity wants to make Urban Farming accessible to everyone. The product the company has developed enables anyone living in an urban environment to grow and harvest their own vegetables in a practical, efficient and eco-friendly way. Designed and manufactured in Portugal, Noocity already has a strong international presence, with over 4,000 m2 of vegetable patches installed worldwide. In 2018, Noocity entered the French market and in less than a year nearly 50% of its growbeds sold were shipped to the country.


NOOCITY
ECOLOGIA URBANA



Sector
CleanTech

Team
[José Ruiivo](#) - CEO
[Leonor Babo](#) - CMO & Co-Founder



REVOLUTIONIZE THE HEALTHY SNACK INDUSTRY

Big Idea

Oh!My Snacks addresses the challenges faced by people in finding and consuming healthy snacks. Their solution lies in a personalization platform, driven by algorithms, that curates a unique mix of nutritious, tasty snacks based on each customer's preferences, identified through an engaging quiz and customer feedback. They're not just enhancing the snacking experience, but also facilitating individual health and wellness journeys. By turning snack time into an exciting adventure of discovery and enjoyment, we're redefining snack culture and promoting healthier lifestyles.

oh!mysnacks



Sector

Industry & Technology

Activity Highlights

Winner of the Acredita Portugal Competition
Selected to Microsoft for Startups

Team

[Ricardo Alves](#) - CEO & Founder



SMART IOT PLATFORM

Big Idea

Omniflow develops and manufactures Omniled, an intelligent energy platform for the Internet of Things powered by proprietary solar and wind technology and includes batteries, used for various services such as street lighting, sensors, wi-fi and video surveillance.

Omniflow®



Sector

Electronics and CleanTech

Activity Highlights

2018 - EUR 2M round of investment with Hcapital
2017 - Red Herring Top 100 Winner Europe
2016 - Desafios Porto
2015 - SME Instrument EU
2013 - Altran Innovation
2011 - ANJE
2010 - EDP Richard Branson

Team

[Pedro Ruão](#) - CEO & Founder
Filipe Marçal - Industrial Director
[João Sousa](#) - Finance Director



CREATING THE BEST SKINCARE IN A POSITIVE AND NATURAL WAY IS OUR MISSION

Big Idea

Partner in Cream is a digital direct to consumer natural skincare brand that provides the right cream for each skin type and the right serum for each skin concerns that the consumer can «Mix & Match» to get their personalized solution. All this while respecting the environment and having minimal formulas that work.

PARTNER IN CREAM



Sector

Industry & Technology

Team

[Ida Bourjouane](#) – Founder & CEO

[Diogo Campo](#) – Co-founder

[Alexandre Braga](#) – Co-Founder



HEALTHY CHEWS

Big Idea

Plutospetfoods is a leading manufacturer of high-quality dog treats dedicated to the well-being and happiness of our furry friends. Founded in 2015, its mission is to create delicious and nutritious treats that dogs love while ensuring their health and safety. Committed to using only premium ingredients and employing rigorous quality standards, they strive to be the top choice for conscientious pet owners who want the best for their beloved companions.



Sector

Industry & Technology

Activity Highlights

Acredita Portugal – Best Consumer Product 2016

Team

[José Araújo Correia](#) - CEO

[Pedro Witt](#) - Sales Manager

Élia Gonçalves - CFO



PRODUCING MORE WITH LESS

Big Idea

proGrow, a platform that converts any equipment or workstation online. With state-of-the-art IoT connectivity and data analytics, proGrow is a web platform dedicated to industrial frontline operations. With real-time dashboards and automatic alerts, information spreads quickly and decisions are data-driven. Operational teams are empowered by dedicated workflows to take immediate actions and are guided by continuous improvement tools to improve their results. proGrow, producing more with less.



Sector
SaaS

Team

[Marco Tschan Carvalho](#) – CEO & Founder
[Ricardo Tschan Carvalho](#) - Business Developer
Management
[Duarte Carneiro](#) - Product Manager



Sector
Electronics

Team

[Ana Pinho](#) - CEO
[Paulo Ribeiro](#) - CTO
Sérgio Rodrigues - COO

INTELLIGENT CHECKOUT

Big Idea

Reckon is a fast-growing startup that helps retailers and other business areas to provide their customers checkout-free, 'grab and go' shopping experiences. Our proprietary technology combines cloud AI algorithms — which are easily and quickly scalable without the need for on-site installations and product recognition — that automatically identifies all products using their core characteristics and sensor combination — achieving higher accuracy in recognition and fraud prevention.



ENERGY STORAGE SOLUTIONS

Big Idea

The increased participation of renewable energy sources in the energy matrix, implies the development of innovative energy storage solutions to guarantee the integration of these intermittent energy sources in the energy distribution systems, it is for this reason, that energy storage is the key to the energy transition. Based on this scenario, they are developing an innovative solution, which will make it possible to take advantage of the available infrastructure at more than 33,000 vehicular natural gas filling stations in 90 countries, to store surplus renewable energy production, and to generate of electricity in a decentralized manner.



Sector
E&M

Activity Highlights

Honorable mention at the Smart Contest Hiese-2018
Finalist of the Prio Jump Start -2018

Team

[Ricardo de Mello Awazu](#) – CEO & Founder
[António “Dourado” Ramos](#) – Engeneering & Development
[Oswaldo Batista](#) – Development Engineer
[Tomé Baptista](#) – Development Engineer



DATA COLLECTION AND MONITORING SYSTEM FOR NATURAL AND INDUSTRIAL RESOURCES

Big Idea

Data collection and monitoring system through artificial intelligence with a focus on the efficiency of natural and industrial resources.

SCEMAI



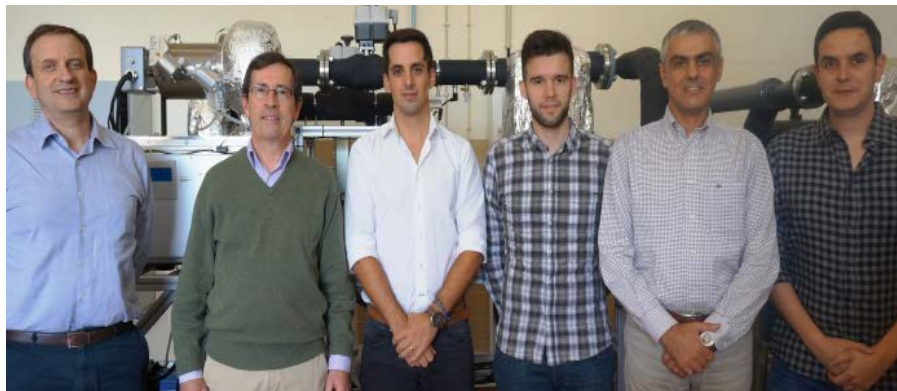
Sector
E&M

Activity Highlights

Winner of the Prémio H2O Inovação Águas de Gaia from Acredita Portugal Award – 2020
Finalist of the Pitch for Impact! Competition from Microsoft in the category Amorim and Microsoft – 2020
Nominated to represent Portugal at the final of the European Startup Awards, by the European Comission – 2021

Team

[Hugo Alexandre Trindade](#) – CEO
[Rodolfo Carames](#) – Comercial & Sales
[Filipe Gomes](#) – Instalation & Maintenance
[João Loureiro](#) – Communication Systems & Networks
[Paulo Silva](#) – Automation & AI
[Sérgio Correia](#) – Technology Development



sciven



Sector
E&M

Team

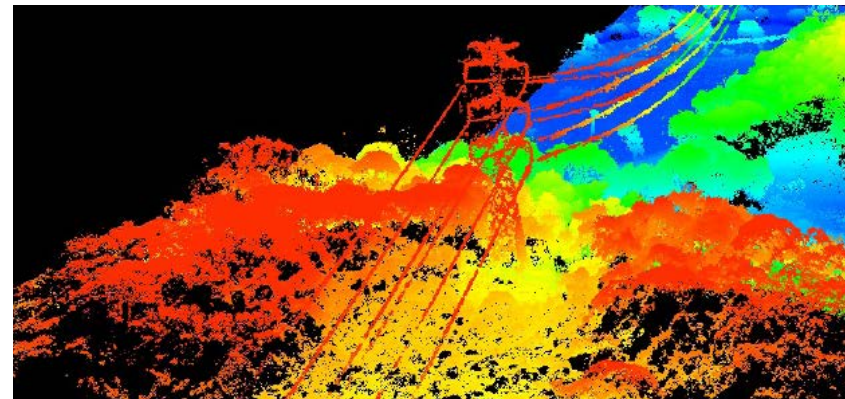
[Eduardo Machado Costa](#) – CEO

[Jorge André](#)

SUSTAINABLE ENERGY GENERATION

Big Idea

Development and exploration of energy generation systems based in biomass, with a proprietary cogeneration technology.



Sector
E&M

Team

[João Marcelo Corrêa](#) – Founder & CEO

[Mario Azeredo](#) – COO

[João Marcos Castro Soares](#) – Founder & Advisor

[Juliano Grigolo](#) – Founder & Software Developer

INNOVATIVE & EFFICIENT AERIAL SOLUTIONS

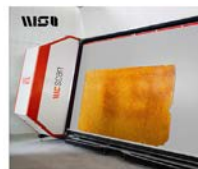
Big Idea

SkyPowerLines is a Portuguese startup that resulted from the softlanding process by the Brazilian Novarum Sky. It provides a scalable service of detailed inspection and 3D mapping of transmission and distribution lines through an innovative system for collecting and high-performance processing images and data, using a small and long-range drone with a 100% automated flight plan and flight, replacing with benefits the techniques of patrolling on the ground, the use of helicopters and large drones with LiDAR technology. Easy to use, integrated with IoT technologies, the Drone can be operated by the customer, partner Drone operator or by the SkyPowerLines pilot team.

Produtos & Serviços – marca WESCAN



Modelo



Horizontal



Vertical

PhotoStation

WESCAN

Precision that fits natural stone

DIGITAL STONE ECOSYSTEM

Big Idea

STONIFY is a digital platform aimed at professionals in the natural stone industrial sector, which aggregates information on production and commercial processes through capturing the finished products in a digital object, allowing its users to optimize processes and explore new markets more efficiently, ensuring the traceability and measuring sustainability of their products. We develop our solutions with an important collaboration with key partners in the industry and we believe that digital transformation of the natural stone sector, combined with transparent access to information, is a fundamental pillar for its economic sustainability.

STONIFY

DIGITAL STONE ECOSYSTEM



Sector

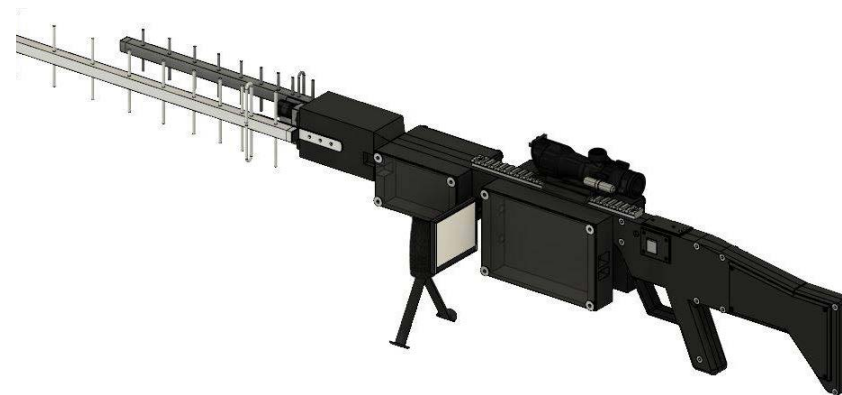
Manufacturing & Technology

Team

[João Vital](#) - CEO

[Rui Almeida](#) - COO

[Adriano Coelho](#) - CTO



Sector

E&M

Activity Highlights

Silver Medal (world's top 100) – China International College Students' "Internet +" Innovation & Entrepreneurship Competition

Team

[Renato Ferreira](#) – Jamming & Beamforming Specialist and Network Developer

[João Gaspar](#) – Spoofing Specialist and Software Developer

[Pedro Sebastião](#) – Technical & Innovation and International Commerce

[Nuno Souto](#) – Specialist in transmission & analysis of radio telecommunications

ADVANCED TECHNIQUES OF SIGNAL EMISSION

Big Idea

In recent times, there have been several reports of Unmanned Aerial Vehicles (UAVs) incidents involving aircraft in the airports or airfields. With the mobile system for immobilizing and diverting unauthorized UAVs, it is possible to protect the intrusion of unauthorized UAVs (commercial and custom-made), ground, air and water vehicles in restricted areas, e.g. airports, military areas, condominiums and occasional situations of public events or areas where it is necessary to ensure public safety. Since it is a mobile system, it can be easily and quickly adapted to the areas to be protected. This system minimizes interference with other systems and, on the other hand, implements advanced techniques of signal emission with high energy efficiency, minimizing the environmental footprint. The modular system was designed based on its ease of transport and handling by defense forces (military and public security).



AUTOMATION SYSTEMS

Big Idea

The Trigger.Systems platform developed by Rigger enables remote control use of water with savings of 45% in consumption, which is particularly relevant for the agricultural sector and companies who manage large green spaces. The approximately 2,000 irrigation systems that are currently already being controlled by Trigger.Systems, belonging to clients such as the City Councils of Lisbon, Porto and Oeiras, the Calouste Gulbenkian Foundation and the Sovena Group, are the stepping stone for the goal of 30,000 systems set by Rigger for the next 12 months.



Sector
AgroTech

Team
[Francisco Manso](#) - Founder



SMART SOLUTIONS FOR DIGITAL AND SUSTAINABLE INDUSTRIES / DETECTION + SUPERVISION + CONTROL

Big Idea

TWEVO is a tech company providing AI-boosted video solutions, where 24/7 'smart eyes' complement and expand human supervision & control of industrial processes in the factory floor. Our mission at TWEVO is to help industry boost its productivity and sustainability, avoiding unnecessary raw material waste and energy loss caused by avoidable breakdowns, and improve the industrial 5D (Dull, Dirty, Dangerous, Difficult and Dear) work conditions.



Sector
Manufacturing & Technology

Activity Highlights
Carnegie Mellon InRes Fellowship Award
EU H2020 SME Instrument
Lanzadera 2023 Growth

Team
[Mónica Figueiredo](#) - CEO
[Carlos Ribeiro](#) - CTO



DEVELOPS, MANUFACTURES AND SELLS INNOVATIVE PRODUCTS CAPABLE OF GENERATING HEAT OR COLD

Big Idea

UZME develops, manufactures, and sells innovative products capable of generating heat or cold, always wirelessly. This applies to the food & beverage sector, where the company currently specializes, but also to products for other areas, which will soon be launched. UZME's mission is the continuous development of autonomous energy systems for applications in a growing range of areas, so that its products become part of people's lives every day, everywhere.



Sector
E&M

Activity Highlights

Winner of the project TAKE-OFF
R&D Protocol with Instituto Superior Técnico

Team

João Campos – Co-founder



KNOW TO CHANGE

Big Idea

Wakaru® is a technology-based company, focused on developing solutions for the management and analysis of complex events in real time; the creation of 100% digital customer experience ecosystems; software development services or tailor-made integration, innovation and R&D and auditing and consulting in management systems and information technologies. We leverage our innovation capacity to develop new products with an SAP® consulting practice specialized in customer and asset management, supported by SAP® vertical systems: S/4HANA for Utilities, CRM and Digital Supply Chain.



Sector
E&M

Activity Highlights

ADENE – Portuguese Energy Agency, within the scope of the AQUA + prizes “Technologies for monitoring and controlling water use: TECH AQUA + Network”
Get in the ring – Wakaru® with the Water Wise System® was one of the 20 startups with the most promising solutions to solve the challenges of the 21st century selected for the Get in the Ring Lisboa competition.

Team

[Vitor Prisca](#) – CEO
[Carlos Oliveira](#) – Head of Business Development
[Paulo Esteves](#) – Head of Innovation and R&D
[Sérgio Pinto](#) – Head of Operations
[João Mugeiro](#) – Head of Utilities Center of Excellence
[Pedro Cascalheira](#) – Head of Marketing and Communication, Brand Manager



INTERNET OF THINGS FOR LIQUID MONITORING

Big Idea

WATGRID is a Portuguese company focused on the development of innovative technological solutions for digitalization of processes in liquid related industries. Based on IoT, WATGRID systems are composed of Visualization Platform, Computing Platform with an Artificial Intelligence Engine, and Hardware (monitoring sensors). Through WINEGRID brand, specific for the wine industry, the company has been leading the digital transformation of the sector by delivering proprietary and unique solutions to the market. Its patented state of the art technology enables a proactive and predictive approach to the winemaking process, and is already being used by some of the biggest wine producers around the world. The innovative character of the company is based on its extraordinary human capital, with a specialized team in areas such as Oenology, Electronic Engineering, Physical Engineering, Mechanical Engineering, Data Science, among others, which places WATGRID in a privileged position as an innovation and digitalization partner.



Sector
Agrotech

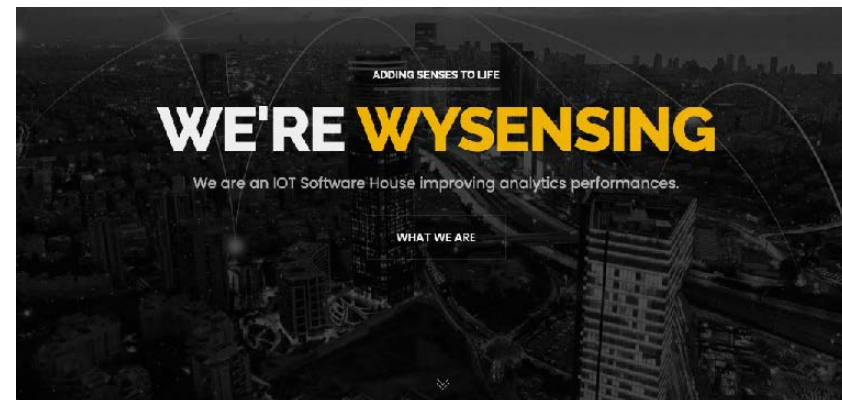
Activity Highlights

2013 – BGI – WATGRID won the 4th edition MIT-ISCTE award on the Smart Cities Track;
2014 – 33 entrepreneurs – WATGRID won the Vinocamp Lisboa 2014 contest;
2018 – OIV – CNOIV Distinction Award in the Oenology category;
2018 – SME Instrument Phase I – WATGRID recipient of funds from the European Commission.
2019 – SME Instrument Phase II – WATGRID recipient of funds from the European Commission.
2020 – Vinitech- Sifel – Innovative Product Award for WINEGRID's FMS (Fermentation Monitoring System)

Team

[Rogério Nogueira](#) - CEO

[Lúcia Bilro](#) - CTO



IOT SOFTWARE HOUSE IMPROVING ANALYTICS PERFORMANCES

Big Idea

We are a 100% Portuguese company that dedicates itself to explore and develop solutions based on IOT technology – Internet of things. Our purpose is to place Portugal in the front line on one of the markets which has the most worldwide growth potential. IOT technologies represent the third technological revolution, after the internet and smart phones. New ways of communicating and interacting with the market, machines and objects with constant data flow, collection and analyses of data without precedents, new infrastructures of communication... these are some of the realities that we'll be able to assist with soon and that we want to help build.



Sector
E&M

Team

[Tiago Morais](#) – CEO

[Pedro Morais](#)



A GAME CHANGER ON YOUR CAT'S HYGIENE

Big Idea

Development and commercialisation of innovative products in the area of pets, with its current focus on an innovative and patented (Europe and USA) cat litter box. Development of innovative and patentable Pet Business market products for commercialization.



Sector
Marketplaces

Team

Dúlio Couto - CEO & Founder



Portfolio

Therapeutics & Health Tech



24
COMPANIES



41
MILLION EUROS
INVESTED

since 2012 - new investments and follow-ons



IS DEVELOPING NEXT-GENERATION SOLUTIONS FOR SKIN-INTERACTING MEDICAL DEVICES THAT IMPROVE HEALTH AND QUALITY OF LIFE

Big Idea

BestHealth4U is developing next-generation solutions for skin-interacting medical devices that improve health and quality of life, maintaining the skin health by using sustainable biomaterials.



Sector
Life Sciences

Activity Highlights

"Inovação Produtiva" COVID-19, 2020;
Portugal 2020 Research & Innovation COVID-19, 2020;
Portugal 2020 Entrepreneurship R&D "I&D Empresarial: Sistemas de Incentivos à Investigação e Desenvolvimento Tecnológico", 2021).
Women Entrepreneurship Award, 2021
BPI Prémio Empreendedor, 2021
PRR Health from Portugal, 2023

Team

[Sónia Ferreira](#) – CEO & Founder
[Nelson Oliveira](#) - CTO
[Hamilton Feijó](#) - Finance Analyst
[Ricardo Teixeira Sousa](#) - COO



INNOVATIVE MEDICINE FOR TRANSTHYRETIN (TTR) RARE DISEASES

Big Idea

BSIM Therapeutics is an academic spinoff founded in 2011 as a result of scientific research conducted at the University of Coimbra, in collaboration with the University of Leeds, in the United Kingdom. Its mission is to work every day to become a global benchmark in the discovery and development of innovative medicines for the treatment of rare neurodegenerative diseases, focusing particularly on transthyretin-mediated amyloidosis. It contributes to the health and well-being of all patients with ATTR, developing medicines for as yet untreated clinical manifestations, as well as alternative treatments that offer a better cost-benefit ratio compared to those already available on the market.



Sector
Therapeutics

Activity Highlights

2013 - Building Global Innovators – Life Sciences
Track (semi-finalista runner-up)

Team

[Rui Brito](#) – CEO
[Carlos Simões](#) – CTO



INNOVATIVE COUGH-MONITORING WEARABLE DEVICE

Big Idea

C-mo Medical Solutions is an award-winning Digital Health start-up that develops solutions for the diagnosis and management of cough-incident medical conditions. The company's mission is to unravel the clinical potential of cough assessment and solve the bold unmet medical need associated with the management of chronic cough. The company was founded by Diogo Tecelão, Miguel Andrade, Filipe Valadas, Alexandra Lopes, Sara Lobo, and Nuno Neuparth, thus combining a wealth of knowledge on digital health, business development, and respiratory medicine.



Sector

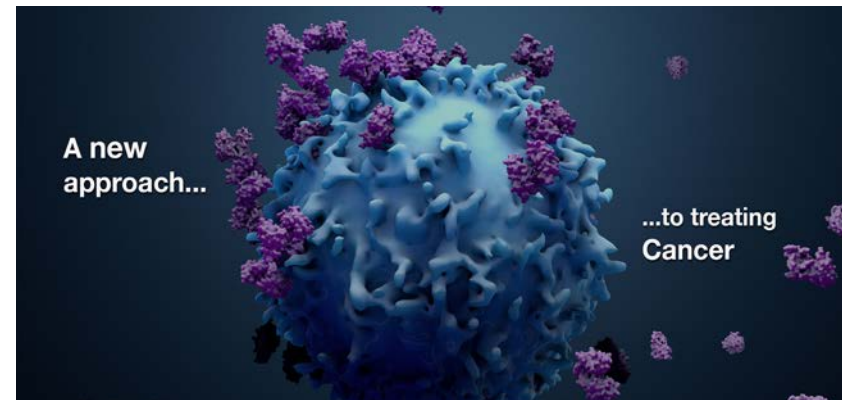
Digital Health

Activity Highlights

EIT Health InnoStars Headstart 2020
Altice International Innovation Award 2020
Born from Knowledge Award from the National Innovation Agency
Porto Business School Award from i3S Health Innovation Prize 2020
Life Enables 2019 by Takeda
NOVA Idea Competition 2019
Winner of the 10th Edition – Almada Empreendedorismo Award (2021).

Team

[Diogo Tecelão](#) - Co Founder & CEO
[Miguel Andrade](#) - Co Founder & CTO
[Sara Lobo](#) - Co Founder & CCO
[Filipe Valadas](#) - Co Founder
[Alexandra Lopes](#) - Co Founder
[Nuno Neuparth](#) - Co Founder



A BIOTECH COMPANY THAT SPECIALIZES IN DEVELOPING NOVEL ANTI-CANCER TREATMENTS BASED ON MONOCLONAL ANTIBODIES

Big Idea

CellmAbs is a biotech company that specializes in developing novel anti-cancer treatments based on monoclonal antibodies (mAbs) targeting cancer-specific glycans. The company was founded in 2019 as a spin-off from NOVA University of Lisbon and has received funding from two of Portugal's top life science venture capital firms. CellmAbs has a rapidly expanding team of international and experienced scientists who have developed multiple preclinical candidates for solid tumors. The company collaborates with biotech/pharma companies and clinical institutes to advance its pipeline. CellmAbs aims to provide innovative and effective solutions to treat patients with solid tumors.



Sector

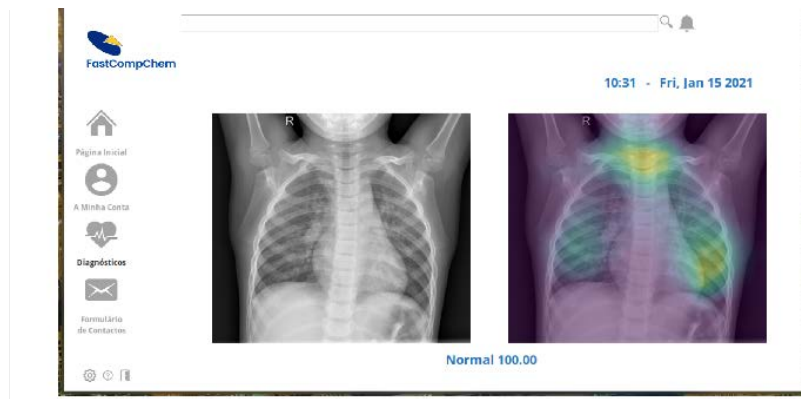
Therapeutics

Activity Highlights

Scripts Top 10 To Watch emerging Biotech companies in Europe 2020;
JLabs company NYC, USA.

Team

[Nuno Prego Ramos](#) - Co-founder and CEO
[Paula Videira](#) - Co-founder



AUTOMATING MEDICAL IMAGING DIAGNOSIS THROUGH COMPUTER GRAPHICS, ARTIFICIAL INTELLIGENCE AND “COMPUTER VISION”

Big Idea

FastCompChem is a startup working at the intersection of quantum chemistry, computer graphics, computer vision and artificial intelligence to provide state-of-the-art solutions in medical diagnosis and drug discovery. In the field of medical diagnosis, FastCompChem is teaming with a renowned medical research institution in Belgium, to develop advanced automated diagnosis and prognosis tools for lung diseases. Starting from a baseline diagnosis, the system will indicate the expected outcomes while providing clinicians with information on past treatments. The technology will provide medical professionals with a systematic and consistent way of interpreting radiology data.



Sector
Life Sciences

Team
[Vitor Crespo](#) – CEO



WANTS TO REVOLUTIONIZE BREAST CANCER PREVENTION

Big Idea

Gloomma is a Med Tech startup, based in Braga, which wants to revolutionize breast cancer prevention. With a well-defined mission to increase the percentage of cancers that are detected at an early stage, the startup created a sensory glove that with machine learning algorithms can simplify the interpretation of results of breast self-exam.



Sector
Life Sciences

Activity Highlights

Winner from Digital Health Summit Madeira Award by H-Innova Health Innovation Hub, Get in the Ring by Vodafone Power Labs, Rise for Impact by Casa do Impacto, 2nd place Stem4Health 7.0 by Bayer Portugal, Best Digital Transformation Idea – 2021 Portugal Digital Awards by IDC Portugal and Axian Portugal, Altice International Innovation Award by Altice, H-Innova Health Innovation Award by H-Innova Health Innovation Hub, Top 4 at the Hintt Award by Glinnt, WSA in the category Health Well-Being by APDC (2021) Top 10 Nova Startup Competition by Nova School of Business and Economics, Forward Pre-Acceleration Program by CTIE Católica-Lisbon School of Business and Economics

Team
[Francisco Nogueira](#) – CEO
[Frederico Stock](#) – COO/CFO
[Guilherme Stock](#) – CIO.



FOR A SAFER TOMORROW

Big Idea

Immunethp has developed an anti-bacterial immunotherapy based on the discovery of a virulence mechanism shared by a set of different pathogenic bacteria. It discovered that a single molecule (extracellular protein), which is excreted by the pathogenic bacteria, is able to completely shut down the host immune system, letting the bacteria thrive and causing severe infections. Thus, by neutralising this molecule it can induce protection. By addressing an extracellular virulence factor that is highly conserved in the different bacteria, the company's anti-bacterial immunotherapy elicits protective antibodies against all the serotypes of the referred bacterial pathogens. It will, thus, also prevent the emergence of strains which are not addressed by current vaccines and which only address structural epitopes.

IMMUNETHP



Sector

Therapeutics

Activity Highlights

2017 - Empreendedor XXI Award "startup most promise in the life sciences sector"
Grant from the Bill & Melinda Gates Foundation

Team

[Bruno Santos](#) - CEO & Co-Founder
[Pedro Madureira](#) - CSO & Co-Founder



FOCUSED ON TREATING EYE DISEASES

Big Idea

INEYE PHARMA is a start-up focused on treating eye diseases. It was founded in 2017, by two researchers from the University of Coimbra, with the aim of transferring to the market the technology developed during the doctorate of one of the co-founders. The technology, already patented in the USA and in other countries, allows the administration of drugs in the eye for several months in a controlled manner, avoiding the use of drops, which improves patient compliance to therapy and drug effectiveness. The team has already managed to raise €500K, between scientific projects, prizes, and investments, and is now looking for an investment round of €500K to start clinical trials in 2024.



Sector

Therapeutics & Health Tech

Activity Highlights

Arrisca C - 1st Place
EIT Health Innostars - 1st Place
EIT Health Headstart - 3rd Place
Innov C - 1st Place

Team

[Marcos Mariz](#) - Co-Founder & CEO
[Paula Ferreira](#) - Co-Founder & CTO



DEVELOPING INNOVATIVE SOLUTIONS TO IMPROVE THERAPIES AND THE WELL-BEING OF PATIENTS

Big Idea

inSignals Neurotech is a spin-off from the University of Porto, focused on developing innovative solutions to improve therapies and the well-being of patients with movement disorders. Founded by INESC TEC, Prof. João Paulo Cunha and Frontier IP Group, the company is developing iHandU, a disruptive solution to quantify muscle rigidity. The goal is to reduce variability in symptom assessment, support doctors in clinical decisions and therapy personalisation and empowering patients to manage their disease. Our mission is to drive technological advancement in neurology and make a significant impact on patients' quality of life.



Sector
Life Sciences

Activity Highlights

i3S-Hovione Capital Innovation Prize – First Place
EIT Health Start-ups Meet Pharma – Second Place
Recognition as EIT Health “Rising Star company”
The Spinoff Prize – Nature Research Award in partnership with Merck – honorable mention as “Ones to Watch 2020”
Award in the category “Accelerator” from the program Startup Generation do RESOLVE-HEALTH by i3S
Finalist from the program “X-linker: Healthtech for Pharma” by 5-HT Digital Hub- Chemistry & Health
Award “Winner of the Best Paper Award” with a scientific article published in the IEEE Melecon Magazine 2022

Team

[Sara Reis](#) – Diretora-Geral
[João Paulo Cunha](#) – Scientific Chief Advisor
[Patrícia Lopes](#) - Product Owner



DECODING THE LANGUAGE OF THE NEUROIMMUNE CROSS-TALK

Big Idea

LiMM Therapeutics is a biopharmaceutical company harnessing the molecular crosstalk between neuronal and innate lymphoid cells (ILCs) within peripheral tissues. By decoding the language of the neuro-immune crosstalk, we are developing first-in-class therapeutic products – NRILs: neuronal reprogrammers of innate lymphocytes – to preserve health and treat inflammatory and metabolic diseases and cancer. We are bridging neural sensing and immunology discoveries to unlock therapeutic solutions for the benefit of patients.



Sector
Therapeutics

Team

[David Braga Malta](#) – Founder
[Henrique Veiga-Fernandes](#) – Founder



ASSESS BODY COMPOSITION IN A PRECISE, PORTABLE AND FAST WAY, IN ORDER TO HELP PROFESSIONALS IMPROVE ATHLETIC PERFORMANCE AND PREVENT DISEASES RELATED TO BODY FAT

Big Idea

Body composition is one major variable for athlete's performance. Body fat is also very important in the prevention of 50% of the most common chronic diseases and there isn't an accurate, portable and easy way to assess and monitor the evolution of localized body fat for most of the use cases. Lipowise is a smart system to assess body composition and anthropometric measures in a fast and portable way. For professionals of sports, nutrition and health, Lipowise is the best option because it's 20% more accurate than traditional skinfold callipers and convenient than Bioimpedance scales or DEXA Systems, with unique use cases, like pregnant women.



Sector

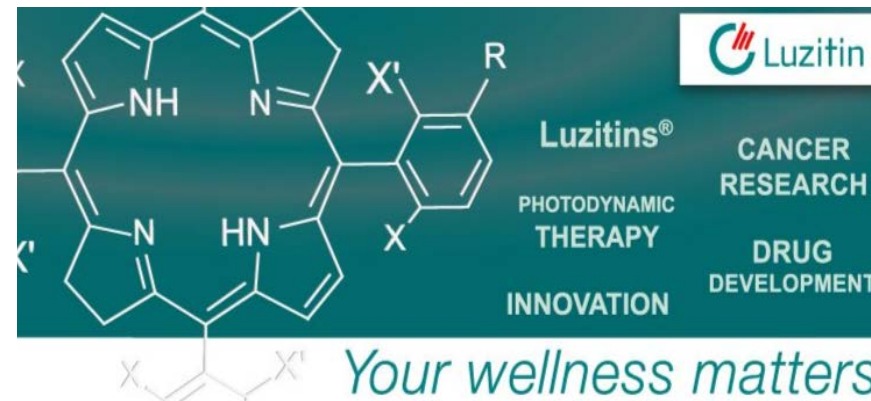
Life Sciences

Activity Highlights

EIT Headstart Award 2019
Selection to the Qatar Sports Tech Accelerator 2020
Reference Letters from 2 excellence FIFA Clinic (Clínica do Dragão e Aspetar);
Collaboration with several international studies;
Selected to the 1st accelerator SCB in July 2023.

Team

[Ricardo Moura](#) – CEO & Co-Founder
[Tiago Andrade](#) – CTO & Co-Founder



YOUR WELLNESS MATTERS

Big Idea

A game-changing new generation of photosensitizers (Redaporfin) in the Oncology field, which can bring photodynamic therapy (PDT) into routine daily practice for the targeted therapy of solid tumours.



Sector

Therapeutics

Activity Highlights

Orphan drug designation granted by EMA and FDA
Safety and efficacy results in advanced Head & Neck Cancer patients

Team

[Sérgio Simões](#) – Chairman & CEO
[Cláudia Silva](#) – COO/Deputy CEO
[Luís Almeida](#) – Chief Medical Officer
[Tobias Silva](#) – Business Development



HELPING DOCTORS BETTER TARGET THE CANCER, PROTECTING PATIENTS FROM UNNECESSARY RADIATION

Big Idea

NU-RISE is driving the next-generation of radiotherapy by empowering doctors “to see while treating”. NU-RISE provides real-time patient dose tracking for adaptive radiotherapy helping doctors to deliver safer and accurate radiation therapy in less treatment sessions. By monitoring in real-time the level of radiation being delivered near the tumor and surrounding organs at risk and combining this valuable data with NU-RISE’s adaptive software, it’s possible to perform treatment adjustments every time a deviation occurs. Doctors can better target the cancer while protecting patients from unnecessary radiation and avoiding severe secondary effects. It’s an evolution for cancer treatment—faster, personalized, and safer cancer treatments.



Sector

Life Sciences

Activity Highlights

Eit Health Bridgehead Global, 2020
Maze X accelerator, 2020
Born From Knowledge Prize – ANI, 2019
Eit Health Headstart, 2019

Team

[Luis Moutinho](#) – CEO
[Joana Melo](#) – COO



MAKING THE WORLD HEALTHIER BY IMPROVING THE RELATIONSHIP PEOPLE HAVE WITH NUTRITION

Big Idea

Nutrium is a company with the mission of making the world healthier by improving the relationship people have with nutrition, and to this end has developed two highly complementary business models: a SaaS for Nutritionists and a wellness service for companies. The first vertical, Nutrium SaaS, is a tool that Nutritionists use to holistically manage their work, their patients, and their relationship with those patients. The second vertical, Nutrium Care, is the application of this network of nutritionists to promote wellness in companies, helping their employees stay healthier and improve their mental and physical performance.



Sector

Digital Health

Team

[André Santos](#) – CEO & Co-Founder
[Pedro Carneiro](#) – CTO & Co-Founder
[Pedro Maia](#) – CFO
[José Alves](#) – VP of Growth
[Diogo Martins](#) – Head of Engineering
[Manuela Abreu](#) – Head of Nutrition
[Pedro Bacelar](#) – Head of Operations



AI-BASED PLANNING AND SIMULATION FOR ORTHOPEDIC SURGERY

Big Idea

Implant Manufacturers' inventory consigned to each hospital is a major problem, generating huge costs annually. A lot of the inventory is excessive, much of the items will become obsolete before use, costing them an average of +\$300M every year, and corresponding to a significant environmental impact as mostly composed of polyethylene. PeekMed® is an AI-based planning and simulation system for orthopedic surgery, that allows surgeons to automatically plan the procedure using the patient's X-ray or CT scans, without the need of an engineer, and therefore better treat their patients, improving outcomes, while helping with inventory management. PeekMed is MDR certified and FDA cleared.



Sector
Digital Health

Activity Highlights

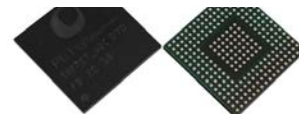
CE and ISO:13485 certified and FDA approved
3rd place in ZimmerBiomet's Connected Health Award.

Team

[João Pedro Ribeiro](#) - CEO

[Sara Silva](#) - COO

[Jaime Campos](#) - CTO



PETsys TOFPET2 ASIC



ASIC Evaluation Kit



FRONT-END MODULE



FRONT-END BOARD



DATA ACQUISITION



SiPM READOUT SYSTEM

NEXT GENERATION PET - EARLY CANCER DETECTION

Big Idea

They develop, produce and sell next generation PET Detector Modules and complete PET readout systems for PET scanners (high resolution and sensitivity, low radiation dose, enabling early cancer detection) and other applications. PET - Positron Emission Tomography is the medical imaging modality of reference in cancer detection. PET images are made with PET scanners. PET detector cost represents 30-35% of a PET scanner sales price (1M€).



Sector
MedTech

Activity Highlights

May 2023 PETsys Electronics was distinguished by CERN with the very exclusive CMS Industrial Award.

September 2022 Pre-series production of a PETsys TOFPET2 ASIC based PET Scanner, started in China by a PETsys customer.

March 2021 PETsys Electronics delivered its first sale to NASA.

March 2020 PETsys is the leader of a research consortium to develop an application of PETsys TOF-PET for Proton Therapy.

Team

[João Varela](#) - President

[Vasco Varela](#) - CEO & Board Member

Stefaan Tavernier - Board Member

Pierre Jarron - Board Member



THE GLOBAL LEADER IN CARBON MONOXIDE THERAPEUTIC

Big Idea

Proterris is a clinical development stage company focused on therapeutic applications of low-dose carbon monoxide. Leveraging carbon monoxide's (CO) demonstrated anti-fibrotic, anti-inflammatory and cytoprotective properties, Proterris initially focused on developing CO therapies for delayed graft function (DGF) in renal transplant recipients and idiopathic pulmonary fibrosis (IPF). Other indications (pulmonary arterial hypertension and acute respiratory distress syndrome) are also being developed by the National Institute of Health (NIH). In short, CO has enormous potential to significantly impact the lives of millions of patients suffering from a wide range of acute and chronic diseases.



Sector
Therapeutics

Team

[Jeffrey Wager](#), M.D., Chairman & CEO
Augustine Choi, M.D., Scientific Co-Founder

a new era for treating cancer

Product

'Ru-Drug' - efficient against Triple Negative Breast Cancer, the most metastatic breast cancer (28% survival rate in 5 years)

Encapsulated for better accumulation in the tumour

Proof of Concept

- Antimetastatic
- Reduction of ~30% lung metastases after 6 treatments!

TRL 5/6

Team

M. Helena Garcia, PhD
Founder & Board Member

- PI +20 national and international research projects;
- Supervised 27 PhD and MSc. Thesis
- Authored over 140 scientific articles and book chapters in peer-reviewed international journals.

Andreia Valente, PhD
Founder & Board Member

Prized as Young Investigator by:

- Fundação para a Ciência e Tecnologia (2013, 2017)
- Royal Society of Chemistry (2016)
- Fulbright (2015)
- 2nd European Conference on Smart Inorganic Polymers (2015)

Jorge Maia Alves
Board Member

FCUL's President of the Innovation and Entrepreneurship Commission

Rita Tomé
Advisory Board

FCUL's Technology Transfer Office Coordinator

Francisco Rodrigues
General Manager

AN EFFICIENT DRUG TO SOLVE THE PROBLEM OF METASTASES ASSOCIATED TO AGGRESSIVE CANCERS, THE MAIN CAUSE OF CANCER DEATH

Big Idea

R-nuucell is a spin-off of Faculdade de Ciências, Universidade de Lisboa. Its mission is to develop innovative chemotherapeutics to address unmet clinical needs, namely, to treat metastatic cancers. Its lead drug, 'Ru-Drug', with a granted international patent, envisages the treatment of the Triple Negative Breast Cancer (TNBC) the most aggressive of all breast cancers, without cure, with a survival rate of 28% in 5 years. Its most recent in vivo studies in mice with TNBC, envisaging to consolidate the proof of concept, show that 6 treatments with our nontoxic innovative drug already cause the reduction of lung metastases in ~30%.



Sector
Life Sciences

Activity Highlights

Scholarship by the programme "Fulbright grant for Portuguese Scholars and Researchers". Private Investment from "Prodigy Bubble" between 2017-2020 to financial support to test in vivo and international patent. nnoStars Awards, European Start-ups, Boost Program, 2021 (Granted) European Innovation Council Women TechEU, 2022 (Granted)

Team

[Andreia Valente](#) - Co-Founder & Board member & Scientific Board
[Helena Garcia](#) - Co-Founder & Board Member & Scientific Board
[Francisco Simões Rodrigues](#) - General Manager
[Rita Tomé Rocha](#) - Advisory Board
[Jorge Maia Alves](#) - Board Member



RING FOR SIMULTANEOUS MASAGE AND ELECTROTHERAPY

Big Idea

The RISIMET (RIing for SImultaneous Massage and ElectroTherapy) method was created and developed by the physiotherapist Joaquim Paulo Fonseca and collaborators and consists in the simultaneous execution of two of the most used techniques in the field of physiotherapy – manual massage and low frequency electrotherapy. The innovative and exclusive character of the RISIMET Method and Device provides numerous application opportunities in various areas – musculoskeletal, neurological, traumatological, dermofuncional. O carácter inovador e exclusivo do Método e Dispositivo RISIMET confere inúmeras oportunidades de aplicação em várias áreas – músculo-esquelética, neurológica, traumatologia, dermatofuncional.



Sector
Life Sciences

Activity Highlights

Winner of the 2nd Program NEWTON 4.0 (Edition 2020-2021). NEWTON 4.0 is an open innovation program promoted by RIERC – Network of Business Incubators in the Centre Region, in partnership with Turismo Centro Portugal and funded by Turismo de Portugal IP. It aims to stimulate innovation and entrepreneurship in the tourism sector of the central Region, through the creation of pilot projects involving startups to solve real problems of challengers/players in the sector.

Team

Joaquim Paulo Fonseca - CEO
[Constança Fonseca](#) - COO



NON-INVASIVE CANCER PROGRESSION MONITORING: LIQUID BIOPSY AT YOUR HANDS

Big Idea

RUBYnanomed was founded in 2018 as a spin-off of INL and aims to bring lab discoveries to the clinical market. RUBYnanomed has developed the RUBYchipTM: a microfluidic-based, liquid biopsy device for isolating all types of CTCs, while enabling the analysis of their phenotypic, genetic and functional characteristics, facilitating unprecedentedly frequent monitoring of cancer progression in a minimally invasive, cost-efficient way. RUBYchipTM enables oncologists to detect and analyse the evolution of cancer subtype and therapeutic resistance mechanisms in each patient, providing personalised therapy insights to treat their patients.



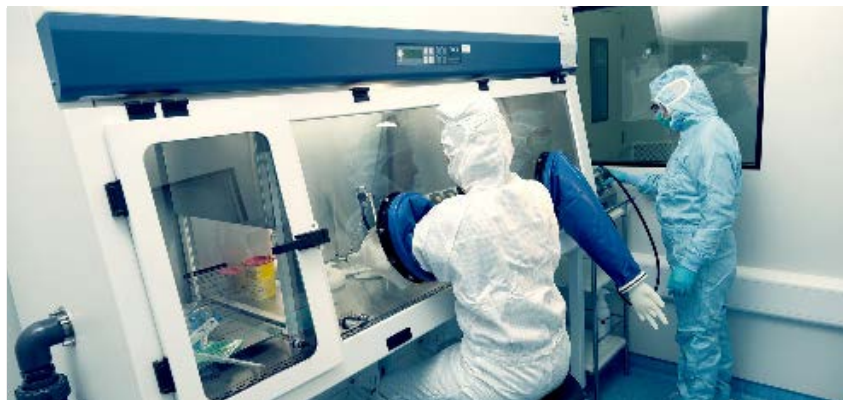
Sector
Life Sciences

Activity Highlights

Exame de Informática Award 2022
European Innovation Council Women Innovators Prize, 2021
Elevator Pitch Competition (EPiC), First prize – health technologies. Organised by Hong Kong Science and Technology Parks Corporation (HKSTP), Hong Kong, 2020
Industry Award, INL, PT, 2020
IPA4SME, European Commission for Seal of Excellence projects in EIC funding call, PT/EU, 2020

Team

[Lorena Diéguez](#) – CEO
[Sara Abalde-Cela](#) – CTO
[Paulina Piairo](#) – COO



OFFERS A COMPREHENSIVE RANGE OF SERVICES FOR DEVELOPING TISSUE-ENGINEERED CONSTRUCTS, CELL-BASED THERAPIES AND BIOLOGICS

Big Idea

Stematters is a leading contract development and manufacturing organization (CDMO). Its domain of expertise lies within Regenerative Medicine, for which we offer a comprehensive range of services for developing tissue-engineered constructs, cell-based therapies and biologics. As vertically integrated company, Stematters operates seamlessly across all stages of product development, from exploratory R&D to cGMP production and batch release. Stematters offers an innovative biomaterial platform to support formulation of advanced therapies for multiple indications, enabling our partners to deliver cutting-edge solutions to unmet medical needs.

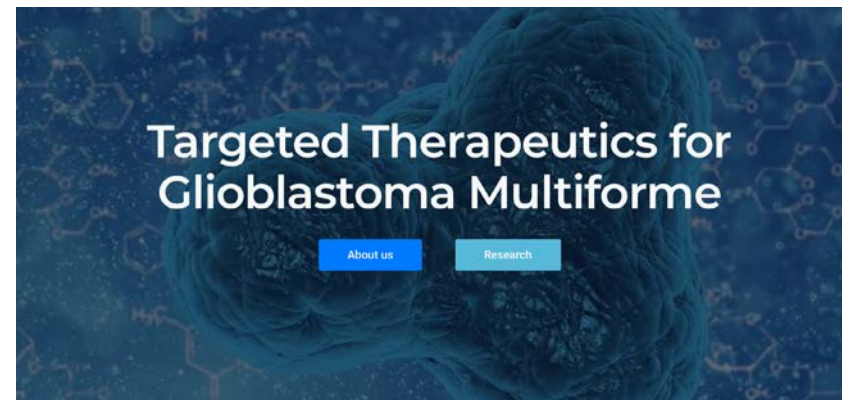


Sector

Contract Research and Manufacturing

Team

[Rui Amandi Sousa](#) - CEO



TARGETED THERAPEUTICS

Big Idea

TargTex is a drug development company focused on developing clinical candidates for different therapeutic indications. The company's most advanced product is a therapy for Glioblastoma Multiforme (GBM), the most aggressive type of brain tumor with high lethality and considered an unmet medical need. This product is based on a natural product with a specific formulation that already demonstrated high efficacy in pre-clinical animal models of the disease.



Sector

Therapeutics

Activity Highlights

The best of 2019 in Technological Portugal" from Exame Informática magazine, honourable mention in the Software category
Patent: WO/2019/054891 TRPV2 Antagonists

Team

[João Seixas](#) - CEO

[Pedro Cal](#) - COO

Gonçalo Bernardes - Scientific Director



THE ONLY CONTINUOUS MONITORING DEVICE FOR URINARY INFECTIONS

Big Idea

TIMEUP, Lda is a spin-off of the University of Coimbra (UC) and the Polytechnic Institute of Coimbra, created in 2023 by 5 researchers in the areas of microbiology and biomaterials, who since 2018 have been developing an innovative diagnostic device, capable of monitoring the urine of catheterized patients for several weeks. At the moment the company already has a functional prototype tested in the laboratory to detect the bacteria responsible for more than 80% of urinary infections and in 2024 the prototype will be optimized to monitor more pathogens. Later this year, the UC will submit the patent for the technology, and a licensing agreement with TIMEUP, Lda is already being prepared for its commercial exploitation.



Sector

Therapeutics & Health Tech

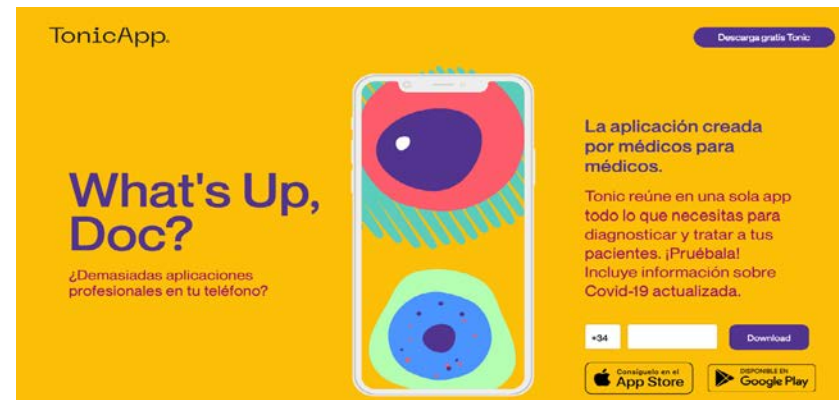
Activity Highlights

Before the creation of the startup they received 3 international awards to support the development of the technology TimeUp:

Prototransfer INESPO III, 2018
EIT Health Innostars, 2019
Caixa Impulse, Fundação La Caixa, 2019

Team

[Igor Tiago](#) - Partner
[Marcos Mariz](#) - Partner



THE PROFESSIONAL MOBILE APP OF ALL MEDICAL DOCTORS

Big Idea

Founded in 2016, Tonic App is an all-in-one medical platform that aggregates tools & content that physicians need these days to better diagnose and treat their patients. Through Tonic – app and web – doctors can access medical knowledge and clinical tools, educational content, clinical quizzes, congresses, news, AI virtual assistant, video consultation, case discussion, jobs and more. With a medical community of +123 000 physicians and growing in Spain, Portugal, Italy and France Tonic App's clients are all other healthcare stakeholders, mainly Pharma and Medtech companies, who have professional resources for physicians, but have huge barriers to reach them digitally and keep them engaged.



Sector

Digital Health

Activity Highlights

Winner of Viva Technology 2022 Best Pitch
Bayer G4A Pitch Club
Finalist for Hottest HealthTech Startup 2021
The Europas Awards
Best Team Saastr Paris 2019
MEDICA Dusseldorf Medical App Competition finalist 2018
Novartis TechCare Program 2017, among others.

Team

[Daniela Seixas](#) - CEO
[João Oliveira](#) - CTO
[Sónia Gimeno](#) - CFO



Portfolio

Tourism

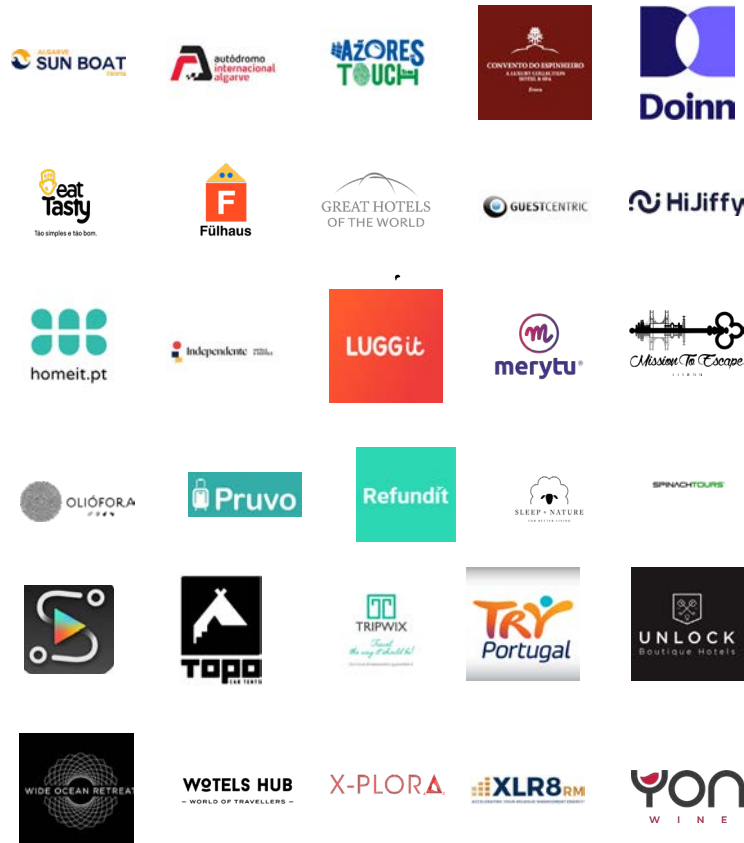


30
COMPANIES



38.6
MILLION EUROS
INVESTED

since 2012 - new investments and
follow-ons



Portugal
Ventures
GROWING GLOBAL



SUN BOAT - THE FIRST SUSTAINABLE BOAT TOUR OPERATOR

Big Idea

Sun + Sea = Sustainability SunBoat is the first sustainable boat tour operator. They sail in 100% ecological electrossolar powered boats, which don't produce any CO2 emissions and enable comfortable, silent and, above all, environmentally friendly tours. They consider that all forms of tourism must be ecologically responsible, as well as economically and socially sustainable, to which we add an innovative service with unique characteristics, already recognized for its superior quality. This is an ideal that they incorporate into the reality of nautical tourism in the Algarve, where they operate with tours along the west coast or up the Arade river, with Portimão as the center.



Sector

Tourist Entertainment Company

Activity Highlights

First and only 2 Blue Flags for Algarve Boats
with Sustainable Certification by Biosphere
Get Your Guide Eco-certification

Team

[Pedro Mestre](#) - CEO & Founder

[Ricardo Gonzalez](#) - CMO



DRIVERS OF TOMORROW

Big Idea

The Algarve International Circuit leverages the Algarve's weather and hotels to offer all players in the motorsport industry, from manufacturers to top racing teams, all the facilities they need to test, develop, present and launch their products.



Sector

Tourist Entertainment Company

Team

[Paulo Pinheiro](#) – CEO

[Jaime Costa](#) – CFO



BOOK YOUR AZORES HOLIDAYS!

Big Idea

Azores Touch is a company created in 2016 by CEO Sérgio Cota, and is represented by a young and dynamic team. The areas of the company include rental car, tourist entertainment and the large slice that is the management of local accommodation. The purpose of this company is to provide the best possible experience for those who visit them from arrival to departure by demonstrating as much possible of what is local. Our mission is to facilitate access to all available services and activities (some of them which are exclusive!) so that people's holidays, in contact with our nature, culture, history and people are unforgettable. It's headquarters is on Terceira Island and has already expanded to Graciosa Island. In the future they intend to expand to other islands and reach a wider range of people.



Sector

Tourist Entertainment Company

Team

Sérgio Cota – CEO



THE KEY TO ÉVORA

Big Idea

Convento do Espinheiro Historic Hotel & Spa mission is to take a leading national and international luxury hotel. The company is committed to continuous improvement, while cherishing a true passion for service excellence and striving to exceed guests' expectations. It values its staff and, through training and by encouraging innovative ideas, it fosters professional and personal development. The company supports initiatives that contribute to the improvement of the surrounding community and environment. It aims to make work gratifying and maintain honesty and integrity in all its relationships.

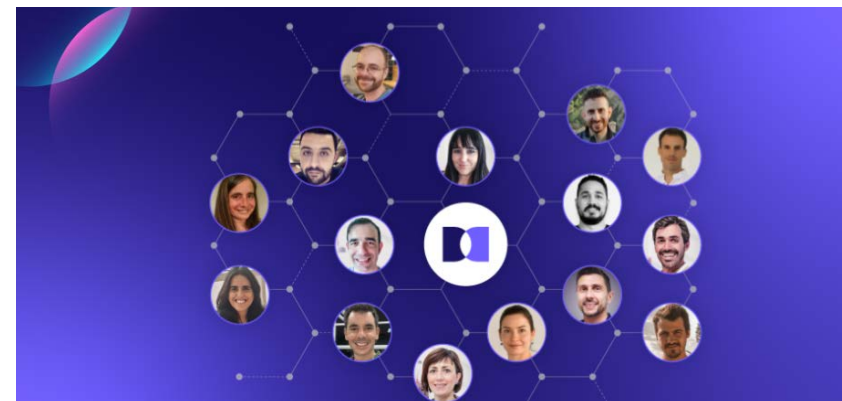


Sector

Innovative Accommodation

Team

Alexandre Palma – GM
Ricardo Barreto – Sales Manager
Hugo Silva – Executive Chef
João Mariano – F&B Manager
Davide Abacate – FOM
Amélia Santos – Executive Housekeeper
Ricardo Banha – eCommerce & Revenue Manager
Reginaldo Felizardo – Maintenance Supervisor
Carla Moleiro – Spa Supervisor
Filipa Oliveira – Operational Manager



CLEANING SERVICES AND SOFTWARE FOR LOCAL ACCOMMODATION

Big Idea

All-in-one platform for managing cleaning, laundry and maintenance services for your short-term rental. Smartly schedule property care services using Artificial Intelligence and automating the booking of all services and tasks. Buy professional cleaning, laundry and linen rental services We empower cleaning, laundry, linen rental and maintenance companies for an inclusive, sustainable and digital future.



Sector

Marketplaces

Team

[Noelia Novella](#) - CEO
[Nuno Rodrigues](#) - CIO & Co-Founder



SO SIMPLE AND SO GOOD

Big Idea

EatTasty is the digital platform for making and delivering meals designed to streamline the selection process and improve the experience of those who enjoy eating well and on time, without having to spend too much time thinking about it. Easy to choose, simple to order. Free delivery. Freshly made lunch and dinner, delivered on time and wherever you are, from monday to friday.



Tão simples e tão bom.



Sector
Marketplaces

Activity Highlights

Winners of the Lisbon Challenge from Beta-i, 2016
The hottest startups in Lisbon by Wired 2019

Team

[Rui Costa](#) - Co-Founder & CEO
[Orlando Lopes](#) - Co-Founder



Meet Fülhaus!

Fülhaus is a turnkey interior design company offering a Haus-in-a-Box solution for the short term rental industry. Fülhaus explores the removal of barriers, focusing on design quality, economics of scale and delivery systems to offer interior-design-as-a-product.

ONE-CLICK FURNITURE PACKAGES WITH THE WORLD'S FASTEST INTERIOR DESIGN

Big Idea

Fülhaus has just launched the world's 1st AI Interior Designer. After having built a successful business furnishing real estate for investors and operators, Fülhaus is taking the real estate market to a new level. Instant interior design that optimizes properties for the highest returns. Users can now furnish their real estate investments in seconds by simply uploading an image of their design inspiration. The fully designed furniture package is purchasable in one place from a marketplace of over 300 curated suppliers that meet the property's needs. They build with the accommodation market in mind. That's why they offer a complete turnkey solution for properties. Good design, every stay.



Fülhaus



Sector
Enterprise

Activity Highlights

Skift Short-Term Rental Top 250, articles in VOGUE, The Washington Post, recent podcasts, and more

Team

[Andria Santos](#) – CEO



THE BRAND OF CHOICE FOR INDEPENDENT UPSCALE HOTELS

Big Idea

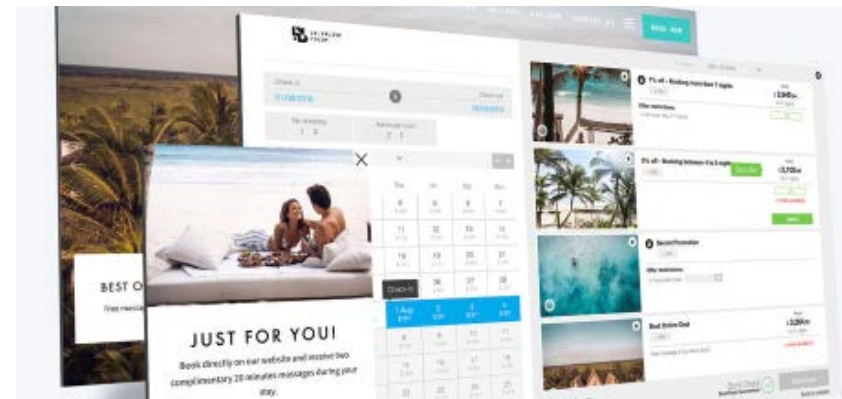
Great Hotels of the World is an international hotel representation company that offers reservation, sales and marketing services, as well as innovative technological solutions, to an exclusive portfolio of nearly 60, mostly independent, hotels and resorts worldwide. The services of GHOTW are tailored to the needs of each hotel and this personalised approach ensures that each one maintains its personality and authenticity while accessing distribution channels, leading technology and new markets. The company headquarters is in Lisbon, Portugal.



Sector
Enterprise

Team

[Pedro Colação](#) – CEO
[Armando Rocha](#) – VP Development
[Rita Alves Machado](#) – VP Sales and Marketing



DIRECT RESULTS THAT EXCEED EXPECTATIONS

Big Idea

GuestCentric is a leading provider of cloud-based digital marketing software and services that help extraordinary hoteliers promote their brand, drive direct bookings and connect with customers on all digital platforms. GuestCentric's all-in-one platform provides hotels with the only unified solution for managing their guests' online journey: award-winning, high impact websites; an integrated, easy-to-use booking engine; social media marketing and publishing tools; a GDS chain code and a channel manager to offer rooms on Amadeus, Booking.com, Expedia, Galileo, Google, Sabre, TripAdvisor and hundreds of other channels.



Sector
Enterprise

Activity Highlights

Adrian Awards
AVA Digital Awards
Davey Awards
dotCOMM Awards
Emerging Media Awards (EMA)
Hermes Awards
Horizon Interactive Awards
Interactive Media Awards (IMA)
Stevie Awards
Summit International Awards
WebAwards
The Communicator Award

Team

[Pedro Colação](#) – President & CEO
[Filipe Machaz](#) – Vice President of Sales



AI-POWERED CHATBOY AND COMMUNICATION PLATFORM FOR HOTELS

Big Idea

HiJiffy was founded in 2016 with the mission of developing the most advanced conversational AI for hospitality. Seeking the perfect connection between hotels and their guests, HiJiffy created a powerful Guest Communications Hub. Powered by its proprietary AI – Aplysia OS – across the full guest journey, HiJiffy allows hoteliers to increase revenue from direct bookings and upselling while automating repetitive tasks to reduce operational costs and mitigate staff shortages. In 2023, over 1,800 hotels in 50+ countries reimagine guest communications with HiJiffy's omnichannel solution featuring cutting-edge tech innovations like self-learning AI, sentiment analysis, voice assistance, and GPT-4.



Sector

Enterprise

Activity Highlights

Hotel Tech Report – Hotel Chatbot category finalist, 2022
UNWTO – More innovative Solution in Tourism, 2020
Entrepreneur Award BPI and Caixa Bank, 2020

Team

[Tiago Araújo](#) - CEO & Co-Founder
[Pedro Gonçalves](#) - COO & Co-Founder
[José Mendonça](#) - CTO & Co-Founder



THE SMARTLOCK FOR RENTAL HOMES

Big Idea

They are a technological Portuguese company dedicated to develop smart access control solutions, since 2016. Their main goal is providing to its Customers, businesses or individuals, advanced smart access control solutions that enable them to increase their business, automate recurring tasks and enhance comfort and safety in a daily basis. Currently they are present in 14 European countries, also in Mozambique and Brazil, counting with over than 2.000 customers and more than 5,5 million door openings.



Sector

IOT

Team

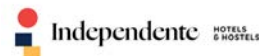
[Carlos Rosa](#) - CEO



EAT+DRINK+EXPLORE+HAVE FUN+SLEEP+REST

Big Idea

The Independente is an innovation-driven hospitality group that is focused on developing hybrid hotel/hostel properties with strong F&B outlets in unique locations. We are an alliance of travelers, adventurers and pioneers looking for fresh paths to tread, different boundaries to cross and new friends to make. The Independente Collective is the brainchild of four brothers. Avid wanderers who envisioned a different concept of hospitality where travelers, as well as locals, would come together sharing stories, experiences and memories.



Sector
Hospitality

Activity Highlights

The House of Sandeman: Hostelworld Awards:
Best New Small Hostel, Magazine TIME Best -
Places to Visit 2019
Amadeus Brighter Awards Entrepreneur of
the Year 2015 – Bernardo e Duarte d'Eça Leal
(winners)
40 under 40 Dinheiro Vivo in partnership with
Anje – Duarte d'Eça Leal (nominnee)

Team

[Bernardo D'Eça Leal](#) - Founder
[Duarte D'Eça Leal](#) - Founder
[Margarida Pinheiro](#) - COO
[Isabel Pereira](#) - CFO



INNOVATIVE TECHNOLOGY THAT ALLOWS THE CONECTION AND DELIVERY OF LUGGAGE IN REAL-TIME

Big Idea

Every person that travels and arrives early to check in or does the check-out in the morning and has the flight at the end of the day thinks the same: what can I do with my luggage? LUGGit solves this by offering a luggage pickup, storage, and delivery service. Through our platform, travellers can request a driver (we call them Keepers) to collect their luggage where they are at the time they want, store it for as long as they need and deliver it back at the place and time they choose.



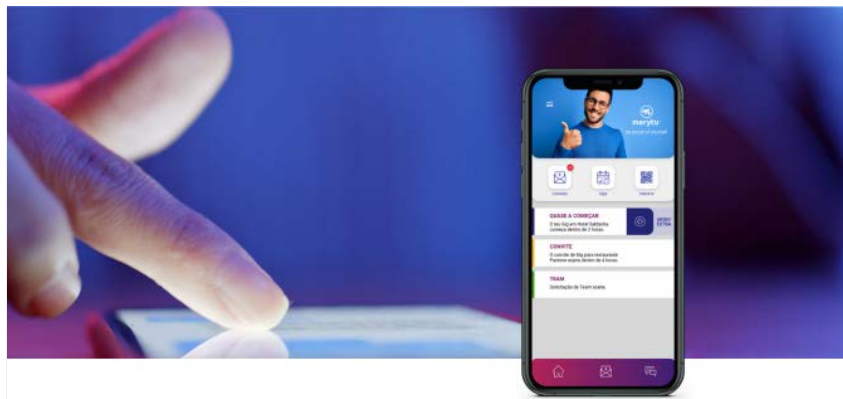
Sector
Marketplaces

Activity Highlights

2nd Most Innovative Solution in the World by the
World Tourism Organization
Seal of Excellence by the European Commission
10 European Startups to look for in Europe by
EU-Startups
Finalists Pitch Competition Future Travel Summit
2022

Team

[Ricardo Figueiredo](#) - CEO
[Diogo Correia](#) - COO
[João Pedro Pedrosa](#) - CTO
[Hugo Fonseca](#) - Head of Software Development



CONNECTS PROFESSIONALS AND COMPANIES FROM HOSPITALITY SECTOR IN A SIMPLE, INNOVATIVE AND EFFICIENT WAY

Big Idea

It enables companies from Hotel and Restaurant industry to reinforce teams with qualified professionals during the specific period of workforce needs. In an intuitive and transparent approach, this model automates profile matching, insurance, payments, and any other administrative or legal tasks. To companies from Hotel and Restaurant sectors, merytu it's a brand-new reality where the cost efficiency, the reduction of time losses, and the performance-focused selection of professionals welcome a whole new competitive edge. Regarding professionals, merytu allows an epic lifestyle, where the career journey is drawn by themselves, with above-average earnings, and unprecedented evolution possibilities.



Sector

Hospitality & Marketplaces

Team

[Francisco Nogueira de Sousa](#) – Co-Founder & Chairman

[João Silva Santos](#) – Co-Founder & CEO

[Ronaldo Marques](#) – Co-Founder & CTO

[Manuel Ferreira Mendes](#) – Co-Founder & CLO



MISSION TO ESCAPE IS THE LARGEST ESCAPE GROUP IN PORTUGAL

Big Idea

Mission To Escape is the largest escape games group in Portugal, 100% national, with 13 original Escape Rooms* distributed across 3 locations: Lisbon, Arrábida Shopping (Vila Nova de Gaia) and LoureShopping (Loures). MTE had its start in 2015 and has grown fast to become the national benchmark, with over 1.5km2 of gaming area. All challenges are original and proprietary, designed to be appealing to both beginners and advanced players. We accompany teams at all times, challenging and/or assisting progression, promoting a unique, exciting and fun experience!



Sector

Tourism

Activity Highlights

Largest national company of escape game Miguel Correia, one of the CEOs was highlighted as one of the best CEOs from Start Up Lisboa

Team

[Miguel Correia](#) – Managing Partner

[Mariana Duarte](#) – Gestão da loja Arrábida

Shopping e Alameda Shop&Spot

[Carolina Valadas](#) – Gestão da loja de Lisboa e Loures

[Guilherme Machado](#) – Events Manager

[Nuria Velez](#) – Marketing Manager

[Tiago Duarte](#) – Partner

[Diogo Carvalho](#) – Partner

[Diana Carvalho](#) – Partner



NATURAL SKINCARE PRODUCTS

Big Idea

Oliófora is a small industrial company which extracts high-quality cold pressed vegetable oils and manufactures natural cosmetics by combining these oils with herbal extracts, algae and flower essence. Its products are primarily for the hotel industry, SPAs and wellness centres, and for sale to the public. Its target-market are boutique hotels, luxury eco-resorts and small hotel chains. The company's products are already available in hotels and SPAs in Douro, the Algarve and Lisbon.



Sector
Others

Team

[Daria Maximova](#) – CEO



HOTEL POST-BOOKING PRICE OPTIMIZATION

Big Idea

It is a known fact that hotel prices tend to fluctuate over the time, which leads to overpaying on hotel reservations by travelers and travel companies.

Pruvo allows both travelers (www.pruvo.com) and travel companies (www.pruvoai.com) to benefit from those price fluctuations, by utilizing Pruvo's sophisticated AI-Driven algorithms that automatically rebooks the exact same room for a lower price when the market price drops. Pruvo's advanced A.I. technology is the X factor behind the amazing growth of the company by over 10X during the last year.



Sector
Hospitality

Activity Highlights

Won the Front Runners Travel Tech Competition for startups
Won the 2nd place in the 1st UNWTO Global Tourism startup competition

Team

[Itai Marcipar](#) - CEO & Co-Founder
[Regev Brody](#) - CTO & Co-Founder
[Noron Davidi](#) - CDO



REVOLUTIONIZING TAX-FREE SHOPPING FOR TOURISTS

Big Idea

Refundit is a VAT refund platform for non-EU citizens that simplifies and digitises the current process, doing away with paperwork and lines and, thereby benefiting holidaymakers and governments. In January 2019, Refundit won the first edition of the Start-up Competition held by the UN World Tourism Organisation.

Refundit



Sector
SaaS

Team
[Ziv Tirosh](#) - CEO



FOR BETTER LIVING

Big Idea

Sleep & Nature S.A. is developing a 4* hotel located in Montemor-o-Novo, in a completely rural setting. The project includes 32 accommodation units and various facilities all designed and developed within the framework of a very differentiating wellness offering. The concept of the project, based on the balance of the surrounding nature and the importance of transferring this balance to our body, combines a leisure tourist component with a holistic wellness component. With a wellness offer directed to sleep and stress-related disorders and the need to resume its balance, in a time and space specially designed for this purpose, Sleep & Nature will have in this aspect a unique differentiating factor, being the first project of this segment in Portugal.



Sector
Hospitality

Team
[Margarida Almeida](#)
[Teresa Paiva](#)



SPINACHTOURS



Sector
Tour Operators

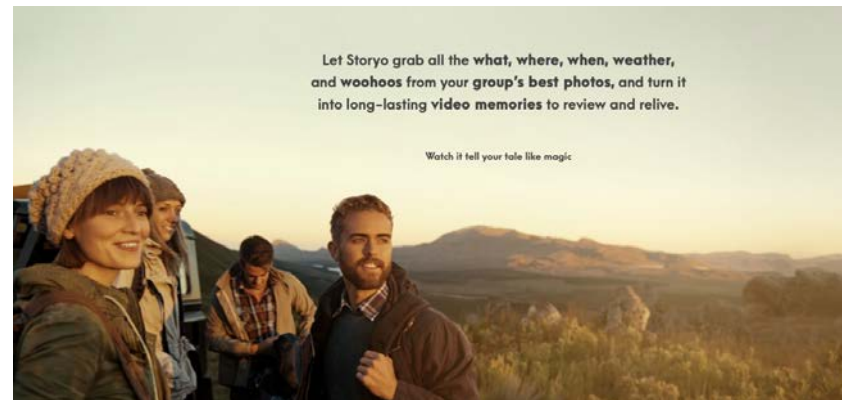
Activity Highlights
Best Interactive Self-Driving Sightseeing Tours 2023 -, in the European Travel Awards 2023.

Team
[João Mendes](#) - CEO & Co Founder
[Leonel Soares](#) - Co Founder & Administrator
[Pedro Neto](#) - Administrator
Sérgio Rodrigues - Administrator

IS A TURNKEY SOLUTION THAT AIMS TO EMPOWER TOUR OPERATORS AND HOTELS ALL AROUND THE WORLD

Big Idea

Spinach Tours is a turnkey solution that aims to empower tour operators and hotels all around the world. With prime technology and exclusive gamification features, it turns any ride into an interactive adventure. In an eco-friendly way Spinach Tours shows the world around you and much more. A 10-inch tablet incorporated in each car allows for a rich experience with all kinds of media and personalization. The Spinach guides, challenges, makes people laugh and sings with them. It even allows travelers to play games and choose the way they visit any venue in the world. It connects people with places. They make culture fun.



LEVERAGING THE POWER OF DATA-DRIVEN STORYTELLING

Big Idea

Storyo is a free mobile app that automatically creates video stories from photos on a smartphone. The app uses a patented algorithm that creates a narrative using data from any number of photos and enriches it with contextual information from the internet, so that each video tells its own story. In 2013, Storymatik applied for a patent for its technology entitled "Systems and methods for automatic narrative creation". This technology is what drives Strips and Storyo and its ability to interpret a set of photos and create narratives automatically. The patent was granted in the United States by the United States Patent and Trademark Office.



Sector
Mobile

Team
[Filipe Vasconcelos](#) - CEO
[Leonel Duarte](#) - CCO
[Manuel Costa](#) - CTO



EMPOWERING OUR COMMUNITY TO GO OUT AND EXPLORE

Big Idea

TOPO® is a Portuguese start-up focused on exploring nature and collecting unique memories and outdoor experiences (IG:@topotents). In their website www.topotents.com, it is possible to rent a rooftop tent (TOPO) that can be installed in any car. Their Explorers can install and uninstall a TOPO, in their vehicle, at any point in our network of Pick Up Points, and set off to their adventure. TOPO® promotes a lifestyle in permanent contact with nature. An economical, safe, practical and very comfortable solution. It already has a network of Pick Up Points in Portugal (Lisbon, Porto, Faro, Chaves and Funchal), in Maputo, and very soon in Madrid. You can install your TOPO at a Pick Up Point and uninstall it at another. With TOPO, benefit from accommodation, whenever and wherever you want!



Sector
Hospitality

Activity Highlights

2019 – Partnership Campers (Hertz + Jeep + TOPO)
2020 – Programmea Imagens de Marca, SIC Tv
Station
2022 – Magazine TimeOut
2023 – New market – Spain

Team

[José d'Orey Ramos](#) – Business Development & Operations
[Filipe Mateus](#) – COO
[João Homem](#) – Business Development & Finance
[Ricardo Vallejo](#) – CTO



TAKING LUXURY VACATION RENTALS TO A NEW LEVEL

Big Idea

TRIPWIX is a luxury travel brand that operates as an online short-term rental agency for high-end homes and villas, providing guests, homeowners, private agents, and travel partners personalised services. Rental homes are hand-picked according to the company's brand standards, subject to approval by fully trained curation inspectors with a background in luxury hospitality and/or interior design. Experienced TRIPWIX local ambassadors in each destination craft experiences and arrange concierge services for guests as well as liaise with homeowners and property managers. TRIPWIX is currently operating tailored services in Portugal, Mexico, Barbados, Spain, Italy, Turkey, and Greece.



Sector
Marketplaces

Team

[Lisa Bruno](#) – Co-Founder & CEO
[Miguel Neves de Carvalho](#) – Co-Founder & COO
[Francisco Bessa](#) – Co-Founder & CFO



GENUINE LANDS FOR LIFE EXPERIENCES

Big Idea

TRY PORTUGAL, a brand owned by Upstream, is an Incoming Touristic Operation (DMC) specialized in Active, Cultural & Sports Tourism. It designs and promotes new thematic touristic products and sports events that incorporate the country's heritage assets and Natural & Cultural Resources and develops products and services that contribute to enhance and reinforce Portugal's tourist attractiveness in the main international issuing markets. TRY PORTUGAL, provides, via its digital marketplace, an integrated offer of a wide range of experiences & activities of local services providers and hospitality partners from all the country, thus facilitating the research and distribution of products to International Tour Operators and Agents (B2B), positioning Portugal as a destination of excellence for Active, Cultural & Sport Tourism 365 days a year!



Sector
Tour Operator

Activity Highlights

2017 and 2018 - ALPHA Program WEB Summit
by Startup Portugal.

Team

[Catherine de Freitas](#) – Founder, RP & CEO
[Sérgio Mendes](#) – Founder, Director IT & Board Member
[Fernando Completo](#) – Board Member
[Paulo Passos Leite](#) – Board Member
[Paulo Cavaleiro](#) – Project Leader



DISCOVER FANTASTIC LOCATIONS AND BREATHTAKING DESTINATIONS

Big Idea

Created in May 2016, Unlock Boutique Hotels is the only Portuguese company founded from scratch with the aim of creating a network of boutique hotels where the genuine art of warmth, hospitality and cultural authenticity are symbols. This integration, which can be done through both full management and soft brand services, creates synergies between hotels and areas, providing hotels with support and enhancement in the commercial, marketing, purchasing, controlling, human resources and yield management. Unlock Boutique Hotels is a hotel management company specialized in small and medium sized hotels, between 20 and 120 rooms, with a unique character, offering guests unique experiences for their hospitality of excellence and cultural authenticity.



Sector
Hospitality

Activity Highlights

Scoring Top 5% Best SMEs in the Financial Strength and Performance category by 3 times
Scoring Top 10+ SMEs in the hospitality, travel and touristic services category
PME Líder 21 e 22

Team

[Miguel Velez](#) – Founder & CEO
[Renato Homem](#) – Managing Director
[Pedro Marques-da-Costa](#) – Director of Operations
[Cristina Teixeira](#) – Head of Finance
[Ana Lessa](#) – Treasury & CEO Personal Assistant
[Diana Brito](#) – Head of Marketing & Offline Sales
[Isabel Afonso](#) – Market Analytics & Yield Manager
[Ana Mendes](#) – Sales Assistant
[Renato Costa](#) – Marketing Assistant
[Maria João Teixeira](#) – Marketing Assistant



TRANSFORMING COMPANY AND GROUP TRAVEL TO BE MORE SUSTAINABLE FOR THE INDIVIDUAL, THE ENVIRONMENT AND THE LOCAL COMMUNITIES

Big Idea

At Wide Ocean Retreat they help people realise their retreat dreams. They're a venture capital backed start-up with a mission – transforming company and group travel to be more sustainable for the individual, the environment and the local communities.



Sector

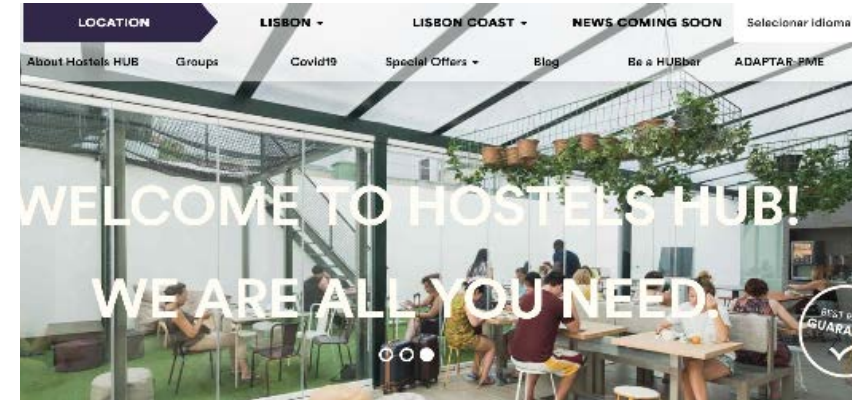
Tour Operator/Tourist Entertainment Company

Activity Highlights

Tourism Explorers – first place in Lisbon 2019
NEST – 20 best tourism startups 2020
TOURISM 4.0 – 2023
The Break Fellowship Program – UE female entrepreneurship May 2023
Toronto Collision Websummit with Startup Lisboa
Portuguese delegation, June 2023

Team

[António Martins](#) - Co-Founder
[Lisa Lohmann](#) - Co-Founder



THE BIGGEST HOSTEL GROUP PLAYER IN PORTUGAL

Big Idea

Hostels HUB Group is a project aimed at the development of a network of hostels distributed in the Iberian Peninsula, through medium and large projects with two brands: HUB and AKTION. The Hostels HUB Group is a project that aims to develop a network of hostels distributed in the Iberian Peninsula, through medium and large units, with the two associated brands: HUB (Urban / Culture) and AKTION (Activities / Leisure). It is currently one of the largest national chain of hostels, several units already, designed and prepared to receive groups, families or even lonely adventurers with properties at Lisbon, Ericeira and . We provide a wide range of programs designed specifically to make our Guests' experience unforgettable and capable of exceeding all expectations. We reinvented the traditional hostel idea and offer quality, comfort, security and, above all, tranquillity to all our customers.

WOTELS HUB — WORLD OF TRAVELLERS —



Sector

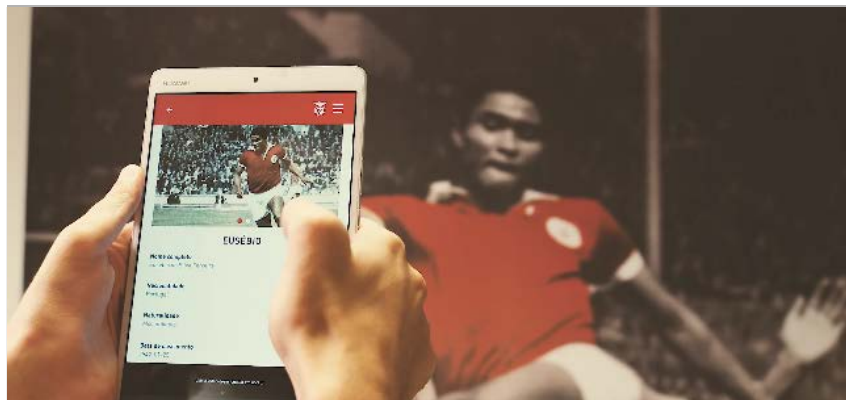
Hospitality

Activity Highlights

8 of the Best Budget Places to Stay in Lisbon
TripAdvisor Traveler's Choice 2020 – Hub New Lisbon
TripAdvisor Traveler's Choice 2020 – Aktion Ericeira Surf Hostel
Best Hostels Portugal 2020 – Aktion Ericeira Surf Hostel
Best Hostel 2020 Kayak Portugal – Hub New Lisbon
Award - Excelência IAPMEI – 2018 e 2019
Award - "Melhor novidade do ano na cidade de Lisboa"

Team

[Nuno Constantino](#) –CEO



LEVEL UP THE EXPERIENCE

Big Idea

The X-PLORA app guides users throughout a Venue or a City in a totally interactive and immersive way. As the visitors move around, the APP provides customized information/content, determined by the user's exact location, profile and interests. With features of Geo-Referencing, Virtual and Augmented Reality, 3D Sound, Gamification and inclusive Visits for different kinds of visitor profiles, X-PLORA takes the visitor experience to the next level.

X-PLORA



Sector

Tourist Entertainment Company

Activity Highlights

Finalist of The Stadium Business Summit 2019 in the "Fan Experience Award" category, held in Manchester, UK with the app Benfica Tour 360 App

Selected as partner of the Change the Game initiative in the "Excellent Experiences" category, held in the Amsterdam ArenA in 2019

Team

Mafalda Ricca - Founder & CEO
Luís Agrellos - Founder & Creative Director
Martim Pessanha - Founder & Technical Advisor
Martim Pessanha - Founder & Commercial Advisor



FIRST AND ONLY PLATFORM TO BECOME A STRATEGIC HOTEL ASSISTANT USING ARTIFICIAL INTELLIGENCE

Big Idea

XLR8 Revenue Management System is the first and only Revenue Management System (RMS) developed to become your hospitality strategic assistant. We have democratized Revenue Management with a solution that was only accessible for big hotel chains. An Artificial Intelligence powered system helps hoteliers run priority tasks: Forecast; Price Recommendations with autopilot; Yield Management; Project Management; Business Intelligence for Revenue. Our Revenue Management team adds a strategic approach and helps Sales and Marketing teams to excel at their duties, supported by over 15 years experience in the industry.

XLR8RM
ACCELERATING YOUR REVENUE MANAGEMENT ENERGY



Sector

Enterprise

Activity Highlights

Best Business Partner 2022 – Xénios Awards (ADHP Conference)
Nominated to Best Software Company to Hospitality Management 2023 (Portugal Trade Awards – Publituris)
"Top 20 start-ups in Portugal" by NEST Programa Check in Tourism, from Nova School of Business and Economics – 2021
Nominated to the South Europe Startup Awards – 2021

Team

José Almeida - CEO
Magda Varão - COO



MOBILE APP TP AGGREGATE WINE PURCHASES FOR TOURISTS

Big Idea

Yon Wine aims to be a complement to the Wine Tourism experience, solving two aspects of the same problem, for the tourist and the producer. How? The Yon Wine app offers each visitor (mostly foreigners), a convenient and transparent solution for purchasing the wines experienced during their visit, overcoming the typical fears and bureaucracy of shipping to their country of origin in addition to presenting a transparent final value for users. At the same time it simplifies all front and back-office work for the producer allowing them more time to focus on the customer, helping to reduce the number of lost sales and increase revenue, prolonging the customer lifetime value.



Sector
Wine

Team

[João Pedro Duarte](#) - CEO

[Vitor Esteves](#) - Partner

Portugal Ventures

GROWING GLOBAL

GRUPO BP

Join our Entrepreneurial and Business Community

Send us a message to contact@portugalventures.pt
or fill out the form to schedule a meeting with us:



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